(高级区域市场经理

Job ID
REQ-10091468

十一月 03, 2026

China

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摘要

Gerentes de marcas locales O especialistas globales / regionales / locales en sub-funci ó n dentro de una sub-funci ó n de marketing espec í fica.

Definir la estrategia de productos de acuerdo con la gesti ó n local y el departamento de marketing global, e implementar planes/proyectos t á cticos de apoyo.

About the Role

Major Accountabilities

Prepara el contenido de los equipos de marca integrados y los equipos de lanzamiento.

~Responsable de la ejecuci ó n, seguimiento y an á lisis de los planes t á cticos acordados con el fin de asegurar el crecimiento de la(s) marca(s)
~Liderar el desarrollo de actividades promocionales de acuerdo con las directrices internas de los POE y del C ó digo de Conducta.
~Supervise y controle los presupuestos, previsiones y gastos de la marca y eval ú e la combinaci ó n de marketing del producto para evaluar la rentabilidad y los resultados.
~Identifica la informaci ó n y la oportunidad del mercado del á rea a trav é s de las interacciones con los clientes
~Ejecuta actividades centrales de marketing, as í como actividades regionales de marketing iniciadas
~Supervisa el rendimiento del producto y el entorno externo utilizando las herramientas adecuadas y tomando medidas correctivas si es necesario para cumplir con los objetivos del negocio
~Colaborar con equipos de Marketing y Medicina para maximizar las actividades: - Centros Scout, KOLs y OLs por enfermedad dentro del territorio asignado - Identificar necesidades espec í ficas para cada segmento de pacientes y las implicaciones de la enfermedad para cada uno de ellos dentro del territorio asignado

Key Performance Indicators

' Gerentes de marcas locales O especialistas globales / regionales / locales en sub-funci ó n dentro de una sub-funci ó n de marketing espec í fica.

'Definir la estrategia de productos de acuerdo con la gesti ó n local y el departamento de marketing global, e implementar planes/proyectos t á cticos de apoyo.

Work Experience

Experiencia multicultural
Gesti ó n y ejecuci ó n de operaciones
Gesti ó n de proyectos

Skills

Digital Marketing
Estrategia de marketing
Estrategia de producto
Gesti ó n de Activos
Comercializaci ó n de productos
Gesti ó n del ciclo de vida del producto (Plm)
Comprensi ó n del sector sanitario
Experiencia en Á reas de Enfermedades Prioritarias
Excelencia Comercial
Excelencia operativa
Orientaci ó n al cliente
Agilidad
Habilidades de influencia
Habilidades de negociaci ó n
Participaci ó n de las partes interesadas
Gesti ó n de Grupos de Inter é s
Alianzas estrat é gicas
Colaboraci ó n multifuncional

Language

Ingl é s

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Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Sales

地点
China

站点
Guangzhou (Guangdong Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

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