NOVARTIS

Manager, Product Trainer Neuro - Immunology- Multiple Positions

Job ID
REQ-10090417

十月 22, 2026

USA

摘要

#LI-Remote

This position can be based remotely anywhere in the U.S. (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

The Product Trainer is responsible for designing, developing, and facilitating innovative, interactive instructor-led and eLearning solutions for customer-facing field teams across the designated portfolio. The Product Trainer contributes to business success by collaborating with General Management, Marketing, Market Access, Patient Services, Medical, external vendors, internal training partners, and subject matter experts to develop learning solutions that strengthen disease state and portfolio knowledge, account planning, customer engagement skills, and territory management. This individual designs and implements learning solutions across the full training continuum, from new-hire onboarding to ongoing in-role knowledge and skill development, in partnership with the broader Training team.

About the Role

Major accountabilities:

· Lead and support the design, development, and implementation of product, disease-state, portfolio, and core capability curricula. Ensure learning is structured to support progression from foundational knowledge to advanced application and thought-leader engagement.

· Lead and support content development for continuing education and internal training meetings; partner with Therapeutic Area leadership to identify priorities and incorporate relevant content into presentations, workshops, and learning experiences.

· Identify, adapt, and promote existing internal learning assets that are relevant to the field.

· Conduct ongoing learning needs analyses using internal customer feedback, field interactions, performance insights, and subject matter expert input; use findings to refine the training strategy and curriculum.

· Develop role-specific curricula for diverse customer-facing teams. Build understanding of commercial and cross-functional field roles and strengthen collaboration and orchestration among them.

· Support vendor selection and contract negotiations for learning solutions and manage assigned training budgets and deliverables.

Lead and facilitate training programs across the product portfolio and partner with stakeholders to execute high-quality learning experiences.

Essential Requirements

Education: BA/BS Required

· 2-5 years of pharmaceutical experience (preferred) - Experience could be across any combination of the following:

Sales representative

Sales training experience

Marketing

· Strong diverse product, disease-state and portfolio knowledge, with the agility to learn and support multiple disease areas, therapies, priorities, and customer needs.

· Presentation, facilitation and platform skills, including ability to communicate in small and large settings.

· Artificial Intelligence (AI) Fluency.

· Strong Communication (oral/ written) & interpersonal skills.

· Understanding of portfolio strategy, business priorities, and associated tactics.

· Ability to partner effectively across functions, including commercial, medical, market access, patient services, capabilities, and external vendors.

· Administrative management skills: planning, organization, operational decision making and analysis.

· Demonstrated experience in working with others to achieve organizational objectives including the ability to anticipate and adapt, own and/ or work group tactics to support changing business needs.

Preferred Experience

Diverse marketplace, customer, and competitive landscape knowledge of Neuro-Immunology

Novartis Compensation Summary:

The salary for this position is expected to range between $126,000 and $234,000 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It

takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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US

Business Unit
Finance

地点
USA

状态
Remote, US

站点
Remote Position (USA)

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area
Sales

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6ae08fbce1615335423058", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

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