NOVARTIS

Global Category Manager Automation & Robotics

Job ID
REQ-10089054

十月 23, 2026

India

摘要

#LI-Hybrid
Location: Hyderabad, India

Lead strategic procurement initiatives across the Automation & Robotics category, building effective supplier partnerships and delivering sustainable value within a complex global environment.

Are you ready to shape strategic procurement within a global organisation undergoing meaningful transformation?

As Global Category Manager Automation & Robotics, you will translate broader procurement strategies into effective category plans and sourcing initiatives. You will drive supplier performance, value delivery and contracting activities while partnering with divisions, countries, sites, Category teams and Business Partners.

This is an opportunity to play an important role in an evolving global Category Management structure, strengthening how Procurement operates and partners with its internal customers.

About the Role

Key responsibilities:

- Translate global divisional Category strategy into effective sub-category strategies, sourcing plans and implementation activities.
- Lead sourcing initiatives within Automation & Robotics and deliver agreed procurement savings and value targets.
- Contribute to the overall Category strategy, including supplier segmentation, strategic supplier identification and business planning.
- Lead strategic supplier relationships, establish consistent performance indicators and address supplier performance risks and issues promptly.
- Lead major contracting activities within the sub-category, ensuring negotiated agreements are clearly communicated and consistently applied.
- Gather supplier information and feedback from divisions, countries, sites, Category teams and Business Partners.
- Support the delivery of relevant Procurement Balanced Scorecard metrics and other measures of financial and customer value.
- Manage budgets and resource allocation within the area of responsibility, ensuring priority projects are appropriately resourced and delivered.
- Manage the performance and development of direct reports and contribute to the development of indirect team members, where applicable.

Essential Requirements:

- Significant professional experience in procurement, strategic sourcing or Category Management, with responsibility for complex sourcing initiatives.
- Experience developing and implementing category or sub-category strategies and sourcing plans.
- Strong experience managing strategic supplier relationships and supplier performance.
- Demonstrated commercial capability, including supplier negotiations and the management of significant contracts.
- Experience delivering procurement savings, value and relevant performance measures.
- Strong stakeholder-management skills, with the ability to collaborate across functions, countries, sites and business areas.
- Experience managing complex projects, priorities, budgets and resources within a procurement environment.
- Leadership capability, including experience managing and developing teams and talent.

Desirable Skills:

- **Category experience:** Experience or demonstrated exposure to industrial or laboratory automation, robotics, control systems, system integration or related technology and engineering categories is preferred.
- **Technology-focused sourcing:** Familiarity with sourcing technology-intensive solutions and considering lifecycle cost, scalability, interoperability and supplier or technology dependency would be an advantage.

- **Supplier and stakeholder environment:** Experience working with automation suppliers, technology partners, engineering teams or manufacturing stakeholders, together with an interest in emerging technologies, is preferred.

Benefits & Rewards

At Novartis, we ' re committed to reimagining medicine together and rewarding the people who make it happen.

The rewards of being part of our team go far beyond base pay and incentives. We offer a variety of competitive benefits to help you thrive personally and professionally.

Our India benefits offering includes a range of programmes supporting compensation, insurance and flexible benefits, time off, retirement, health and wellbeing, ways of working, and career and development opportunities.

Further details regarding your applicable benefits and compensation package will be provided during the application process.

Commitment to Diversity and Inclusion / EEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and Accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to **diversityandincl.india@novartis.com** and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
Operations

Business Unit
Purchasing & Sourcing

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6ae097d9dd538515259980", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:

alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kaltura datalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

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