

Director, International HEOR & HTA, Immunology

Job ID
REQ-10088562

九月 25, 2026

Ireland

摘要

#LI-Hybrid

Location: Dublin, Ireland

Relocation Support: Yes

Are you passionate about shaping the evidence that determines how innovative medicines reach patients worldwide?

As Director, International HEOR & HTA, Immunology, you will play a critical role in maximizing the value proposition of Novartis' Immunology portfolio by developing and executing impactful Health Economics and Outcomes Research (HEOR) and Health Technology Assessment (HTA) strategies across the Research, Development, and Commercial continuum. Reporting to the HEOR TA Head, you will partner closely with Access, Medical Affairs, Commercial Launch Strategy, Development, Biomedical Research, Patient Engagement, and country teams to ensure payer and HTA evidence requirements are embedded into clinical development plans, integrated evidence plans, and product strategies. This highly visible international role offers the opportunity to influence reimbursement,

pricing, access, and healthcare system decisions in priority markets, while driving evidence generation that supports stronger patient outcomes and sustainable access. If you are energized by translating complex evidence into compelling value stories and shaping the future of healthcare decision-making, this is an opportunity to make a meaningful impact on patients around the world.

About the Role

Key Responsibilities:

- Develop and execute Health Economics and Outcomes Research and Health Technology Assessment strategies across the Immunology portfolio.
- Generate impactful value evidence that strengthens payer value propositions and supports patient access objectives.
- Ensure payer and Health Technology Assessment evidence requirements are integrated into clinical development plans and evidence strategies.
- Lead development of key value evidence deliverables, including global value dossiers, economic models, evidence syntheses, and real-world evidence studies.
- Partner with Access, Medical Affairs, Development, Biomedical Research, and Commercial teams to maximize asset value.
- Translate complex scientific and economic evidence into compelling value stories for healthcare decision-makers and payers.
- Build strong relationships with external experts, Health Technology Assessment bodies, policy stakeholders, and scientific organizations.
- Monitor emerging Health Economics and Outcomes Research, Health Technology Assessment, reimbursement, and healthcare policy trends to shape strategic decisions.

Essential Requirements:

- Advanced Degree; preferably Doctor of Philosophy, Medical Doctor, Master of Business Administration, Registered Pharmacist, or equivalent.
- 8+ years of experience in Market Access or Health Economics and Outcomes Research within the pharmaceutical industry.
- Deep understanding of payer and Health Technology Assessment evidence requirements and decision-making dynamics outside the United States.
- Significant experience working in global or above-country multidisciplinary drug development environments.
- Strong knowledge of research methodology and statistical methods in the field of data analysis.
- Fluent English, both oral and written.
- Strong cross-functional collaboration and stakeholder management experience.
- Excellent communication and negotiation skills.

Desirable Requirements:

- Experience within the Immunology therapeutic area.

Benefits & Rewards:

Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally:
<https://www.novartis.com/careers/benefits-rewards>

Expected Annual Base Salary Range for role:

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters. Long-term equity awards granted at group level may also be part of your package. Further details will be provided during the application process.

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ’ ll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
€ 102,270.00 - € 189,930.00

部门
International

Business Unit
Marketing

地点
Ireland

站点
Dublin (NOCC)

Company / Legal Entity
IE02 (FCRS = IE002) Novartis Ireland Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

```

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6abb05570f016201510176", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }

```

```

// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }

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2. <https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf>
3. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Dublin-NOCC/Director--International-HEOR---HTA--ImmunologyREQ-10088562-1>
4. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Dublin-NOCC/Director--International-HEOR---HTA--ImmunologyREQ-10088562-1>