

TA Access Manager

Job ID
REQ-10087965

9月 14, 2026

Kazakhstan

摘要

The TA Access role is responsible for executing and coordinating access activities that support launch, lifecycle, and in-market brand performance. It gathers payer, stakeholder, and market insights; translates global guidance into locally relevant access plans; and supports the development and refinement of value propositions, submissions, and healthcare system readiness activities. The role works cross-functionally with Medical, Commercial, Regulatory, Policy, Field, and HQ teams to align inputs, track progress, and ensure access plans are implemented effectively.

About the Role

Major accountabilities:

Integrated Access & Pricing Plan

- In line with HQ guidance oversee access plans, value proposition, and positioning

- Translate global access guidance into locally relevant plans
- Identify barriers to access, adoption, and payer acceptance
- Lead on Healthcare System Readiness plan development and integrate healthcare system shaping considerations into overall access plan
- Consider private market access approaches e.g. Out of Pocket; Private Insurance Companies, Alternative Funding (rare disease))
- Where required, act as cross-functional coordinator for early activities including consolidating cross-functional inputs from Medical and Commercial to support various assessment activities, decision making and early preparation activities

Cross - Functional Coordination of Access Plan

- Support cross - functional creation and execution of integrated access plans
- Partner with Therapeutic Area Leads, Medical, Commercial, Regulatory, Policy, and Field Teams to achieve favourable access outcomes
- Gather and integrate insights from field teams and stakeholders to refine strategies
- Foster effective ways of working within matrix and portfolio environments

Stakeholder Engagement & External Advocacy

- Maintain relationships with payers, health authorities, and access - relevant stakeholders
- Integrate external stakeholder feedback into plan refinement
- Collect, interpret, and channel market insights into access plans

Portfolio Maintenance & Lifecycle Management

- Maintain and evolve the value proposition for in - market brands
- Oversee and support lifecycle access activities (submission renewals, HTA updates, line extensions)

Business Insight and Performance Management

- Provide V&A input into business cases and portfolio decisions
- Monitor access performance using defined Key Performance Indicators (KPIs)
- Share best practices and lessons learned across brands and teams
- Support continuous performance review and optimization

Key Performance Indicators:

- Access Success & Coverage: Proportion of products achieving reimbursement and breadth of payer or institutional access.
- Speed to Access: Time taken from regulatory approval to reimbursement or listing decision.
- Pricing Performance: Achieved price compared with the approved target price across the

portfolio.

- Impact of V&A Plans: Revenue and portfolio growth enabled through successful access outcomes.
- Quality & Effectiveness of V&A Delivery: on - time delivery of V&A solutions and feedback from internal and external stakeholders.
- Patient access impact
- Launch excellence
- Portfolio growth
- Stakeholder engagement outcomes
- Organizational capability development

Background:

Education:

- University degree in life sciences, economics, or related field
- Advanced degree is an advantage but not mandatory

Languages:

- English
- Country language required

Experience / Professional Requirements

- 3-5 years in market access, pricing, or reimbursement roles
- Experience within pharmaceutical or healthcare environment
- Proven exposure to national access or payer negotiations
- Experience across product launch and lifecycle phases

Leadership & Functional Skills

- Strong understanding of pricing and reimbursement systems
 - Ability to translate evidence into access value propositions
 - Experience working with HEOR (Health Economics and Outcomes Research)
 - Solid project and stakeholder management skills
 - Analytical thinking
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- Ability to lead without direct authority
- Comfort managing complexity and ambiguity
- Influencing skills across internal and external stakeholders

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部门
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Business Unit
Marketing

地点
Kazakhstan

站点
Kazakhstan

Company / Legal Entity
KZ03 (FCRS = KZ003) Novartis Kazakhstan LLP

Functional Area
Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

```
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"kalturaplayer6aad5b05bc54d806645719", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

// Ensure the global player registry array always exists, regardless of embed type.

```
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
_thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // _thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
```

```
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

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