NOVARTIS

Associate Director - Consulting & Program Management

Job ID
REQ-10087022

十一月 03, 2026

India

摘要

Business Solutions International (BSI) is a newly established team within international CLS with the objective of providing gold standard business solutions to drive excellence in delivery and innovation for the Division. The Consulting and Program Management team within BSI work across International to support and enable delivery of the highest priority programs/projects.

The Associate Director will lead the scoping and delivery of priority programs and initiatives to empower the international Business Unit to achieve commercial and operational excellence. The execution-focused role will solve complex business challenges and deliver outcomes for international. The role will also require leading commercial consulting engagements, partnering with, therapeutic area & brand leads, regional & country teams to address strategic challenges and opportunities. The role will apply structured problem-solving, commercial thinking and collaborative design to unlock growth, improve efficiency and shape future-ready solutions

The Associate Director will bring a strong track record of delivering large global programs and initiatives, preferably in a commercial and pharma setting. This is an opportunity to make a significant impact, at scale, across the international Business Unit.

About the Role

#LI-Hybrid , Hyderabad

Key Responsibilities

- Support the scoping and design of priority programs and strategic initiatives across the BSI Consulting and Program Management portfolio.
- Lead the delivery of high-impact programs aligned with international business priorities, driving commercial growth and operational excellence.
- Partner with cross-functional and global stakeholders to define, shape, and execute strategic programs and initiatives.
- Champion the adoption of Artificial Intelligence and Generative Artificial Intelligence solutions, identifying opportunities to enhance program delivery and business impact.
- Support capability-building initiatives across consulting, program management, and learning disciplines.
- Lead commercial consulting engagements focused on commercial excellence, growth strategy, organizational effectiveness, and efficiency optimization.
- Design and facilitate executive and cross-functional workshops that drive alignment, decision-making, and measurable outcomes.
- Leverage technology, advanced analytics, and Artificial Intelligence to accelerate insights generation, strategic analysis, and scalable solution development.
- Build and maintain strong stakeholder partnerships across International markets while delivering consulting excellence and innovation.
- Collaborate closely with other Business Services Innovation teams to deliver priority programs and strengthen organizational capabilities.
- Coach and mentor Managers and Senior Analysts, fostering collaboration, continuous improvement, and talent development.
- Serve as a role model for Novartis values, promoting an inclusive culture centered on shared impact and business excellence.

Essential Requirements

- Significant experience managing end-to-end project lifecycles, from strategy and planning through program execution and delivery.
- More than 10 years of experience within the pharmaceutical, life sciences, healthcare, consulting, or program management sectors.
- Demonstrated success leading consulting teams, including virtual and matrixed teams across geographies and functions.
- Proven ability to apply consulting methodologies and Artificial Intelligence-enabled solutions to solve complex business challenges.
- Strong consulting mindset with intellectual curiosity, structured problem-solving, and a results-oriented approach.
- Strategic and commercial acumen with the ability to translate market, customer, financial, and operational insights into actionable recommendations.
- Exceptional executive communication and storytelling skills, capable of influencing senior stakeholders through clear and compelling narratives.
- Strong facilitation and stakeholder management capabilities, driving collaboration and

consensus across diverse teams.
- Proven people leadership and coaching experience, with a track record of developing talent and high-performing teams.
- Bachelor's degree in Science, Engineering, Business Administration, Economics, or a related field.

Desirable Requirements

- Master's degree in a business-related discipline.
- Professional certifications in Program Management, Project Management, Product Management, Change Management, Agile, Information Technology Infrastructure Library (ITIL), Enterprise Communications, Facilitation, Coaching, or Design Thinking.
- Experience leading large-scale transformation initiatives within global organizations.
- Advanced knowledge of Artificial Intelligence, Generative Artificial Intelligence, and digital innovation methodologies.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? **https://www.novartis.com/about/strategy/people-and-culture**

Benefits and Rewards: Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: **https://www.novartis.com/careers/benefits-rewards**

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部门
International

Business Unit
Marketing

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
BD&L & Strategic Planning

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6aea7ffd75b7f016960372", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kaltura datalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

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