

Access Field Manager

Job ID
REQ-10086719

8月 27, 2026

India

摘要

The Access Field Manager is accountable for developing and implementing state-level access strategies and partnerships that address priority access barriers and support healthcare system evolution. The role works closely with state healthcare systems, government institutions, public health bodies, payers and other stakeholders to co-create sustainable solutions that improve timely and appropriate access to Novartis therapies across targeted states and Union Territories in India.

About the Role

Key Responsibilities

- Co-create market access initiatives with government institutions and health administrations.
- Assess patient journeys and remove access barriers through health system strengthening.
- Identify innovative access channels for reimbursed beneficiaries.
- Develop strategic and tactical access plans aligned to the portfolio.

- Deliver health system solutions, disease awareness initiatives, and pathway creation programs.
- Unlock alternative funding sources, including public-private partnerships and Managed Entry Agreements.
- Build relationships with government officials, policymakers, healthcare providers, and patient organizations.
- Support state-level advocacy and public policy engagement.
- Partner with marketing and communications teams on value proposition messaging.

Essential Requirements

- Relevant science degree plus a master's degree in business administration, Public Policy, Communications, or equivalent.
- Minimum 8 years of experience, including 5+ years in public health, market access, healthcare strategy, development sector, or related fields.
- Experience working with state governments, public health institutions, payers, and healthcare administrators.
- Strong cross-functional collaboration and stakeholder leadership skills.

Desirable Requirements

- Market access and reimbursement expertise
- Public affairs and policy advocacy
- Health economics and health system strategy
- Government stakeholder management
- Public-private partnerships
- Real-world evidence
- Strategic partnerships and impact measurement
- Agility, adaptability, analytical thinking, and customer-centricity

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

International

Business Unit

Marketing

地点

India

站点

Chandigarh (Territory)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Alternative Location 1

Punjab, India

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a9dc431af6e5000395759", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

Accessibility and accommodation

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