

## Director, International Value & Access, Immunology

Job ID  
REQ-10086516

九月 22, 2026

Switzerland

### 摘要

#LI-Hybrid

Location: Basel, Switzerland

Relocation Support: Yes

Ready to transform patient access to innovative immunology therapies on a global scale?

As the Director, International Value & Access, Immunology, you will play a pivotal role in shaping and delivering integrated market access strategies that maximize the value of our immunology portfolio across the research, development, and commercialization continuum. Working closely with International Therapeutic Area teams, Medical Affairs, Development, Biomedical Research, Pricing, Health Economics and Outcomes Research, and Commercial colleagues, you will help translate scientific innovation into compelling payer value propositions that enable broad, sustainable patient access worldwide. Reporting to the Head Access Immunology International, you will drive access excellence across priority markets, influence global pricing and reimbursement strategies, and develop innovative access solutions that strengthen healthcare system value while advancing

Novartis' mission to reimagine medicine.

## About the Role

### Key Responsibilities:

- Develop and operationalize integrated international access strategies for Immunology assets across the product lifecycle.
- Shape compelling payer value propositions and evidence packages addressing priority market and healthcare system needs.
- Embed payer evidence requirements into target product profiles, clinical programs, and integrated evidence plans.
- Create international pricing strategies and guidance that maximize sustainable patient access and long-term asset value.
- Develop payer negotiation strategies and equip priority markets for successful reimbursement discussions.
- Partner with Health Economics and Outcomes Research teams to deliver high-quality, access-relevant evidence.
- Anticipate policy, payer, and health technology assessment trends to identify access risks and opportunities.
- Collaborate across Medical Affairs, Development, Commercial, Pricing, and country teams to advance access priorities.
- Represent International Value & Access in internal governance forums and relevant external stakeholder engagements.
- Manage resources and budgets effectively, aligning investment with Immunology asset and disease-area priorities.

### Essential Requirements:

- Bachelor's, Master's, Doctor of Pharmacy (PharmD), Medical Doctor (MD), or equivalent degree in Life Sciences, Health Economics, Healthcare, Business, or a related discipline.
- Minimum 8 years of experience in Market Access within the pharmaceutical industry.
- Proven experience supporting and executing successful product launch strategies in international or regional markets.
- Demonstrated ability to navigate complex matrix organizations and influence diverse cross-

functional stakeholder groups.

- Global or ex-US regional Market Access experience with demonstrated success in complex international environments.
- Experience developing payer value propositions, access evidence strategies, and reimbursement approaches for innovative therapies.
- Proven expertise in Market Access, Pricing, Health Economics and Outcomes Research, or related strategic access disciplines.
- Proficient English language skills, both written and spoken.

#### Desirable Requirements:

- Experience in Immunology, including a strong understanding of the immunology treatment landscape, payer environment, and market access challenges.

#### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [diversity.inclusionch@novartis.com](mailto:diversity.inclusionch@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Benefits: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Expected Annual Base Salary Range for role: 159,600.00 - 296,400.00 CHF

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

In addition to your base salary, you may be eligible for a performance-based bonus depending on

certain performance parameters. Long-term equity awards granted at group level may also be part of your package. Further details will be provided during the application process.

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

Primary location salary range  
CHF159,600.00 - CHF296,400.00

部门  
International

Business Unit  
General Management

地点  
Switzerland

站点  
Basel (City)

Company / Legal Entity  
C028 (FCRS = CH028) Novartis Pharma AG

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6abb089f9e64b946707745", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.  
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =  
_thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // _thumbnailEmbed() returns a  
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to  
capture the player directly. thumbEmbedPromise .then(function(player) {  
window.kalturaPlayerVideos.push(player); // Notify kaltura_dataLayer.js that a new player is ready so  
it can // attach custom event listeners immediately, regardless of when // the user clicked the  
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {  
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {  
console.error(e.message) }
```

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