

Regional Director, Health Information Technology (West)

Job ID
REQ-10086101

8月 30, 2026

USA

摘要

#LI-Remote

Imagine leading the future of connected healthcare at a global scale. As the Regional Director, Health Information Technology, Precision Health, you will shape how digital health solutions, Electronic Health Record integrations, and innovative technologies help improve customer engagement and support better patient experiences across Novartis' portfolio. Leading a high-performing team of Health Information Technology professionals, you will drive regional strategy, influence enterprise priorities, collaborate with senior leaders, and champion innovative, scalable solutions that strengthen customer impact. This is a unique opportunity to combine people leadership, strategic vision, and digital transformation to help reimagine how healthcare technology supports patients, providers, and the future of medicine.

Location: This position will cover the West region, including but not limited to Salt Lake City, UT, Denver, CO, Phoenix, AZ, Seattle, WA, Portland, OR, San Francisco, CA, Los Angeles, CA, San Diego, CA, Kansas City, MO, Minneapolis, MN, Milwaukee, WI, and will require up to 75% travel. The associate must reside within territory, or within a reasonable daily commuting distance of 50 miles from territory border.

About the Role

Key Responsibilities:

- Develop and implement regional strategies that align with Novartis' and the Precision Health team's goals and objectives
- Develop and execute field plans that drive measurable business results and customer impact
- Coach, mentor, and develop Health Information Technology leaders to achieve individual and team success
- Partner with cross-functional stakeholders to align priorities and accelerate execution across the portfolio
- Oversee Health Information Technology programs, operations, and resources to ensure scalable, effective delivery
- Champion Electronic Health Record-enabled solutions that enhance customer engagement and support therapeutic area objectives
- Identify market trends and customer needs to inform strategy, innovation, and future program development
- Establish processes, tools, and operational frameworks that strengthen field effectiveness and performance
- Promote compliant, customer-centric practices while ensuring alignment with organizational and legal guardrails
- Embed responsible artificial intelligence and digital technologies into workflows to improve effectiveness and decision-making

Essential Requirements:

- Education: Bachelor's degree required. Advanced degree preferred
- 8+ years of experience in healthcare/pharma/diagnostics/health informatics/technology.
- Strong understanding of digital health solutions and their impact on patient outcomes
- Demonstrated success developing and executing strategic initiatives that drive measurable business outcomes
- Proven ability to build trusted partnerships and influence cross-functional stakeholders at multiple organizational levels
- Experience leveraging data, digital tools, and artificial intelligence to enhance decision-making and business performance
- Candidate must reside within territory, or within a reasonable daily commuting distance of 50 miles from the territory border. Ability to travel 75% over a broad geography is required, with the ability to drive and/or fly within the territory. Must have a valid driver's license.

Preferred Requirements:

- 3+ years' experience in a field leadership role(s)

Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500 and \$344,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Driving is an Essential Function of this Role: Meaning it is fundamental to the purpose of this job and cannot be eliminated. Because driving is an essential function of the role, you must have a fully valid and unrestricted driver's license to be qualified for this role. The company provides reasonable accommodations for otherwise qualified individuals with medical restrictions if an accommodation can be provided without eliminating the essential function of driving.

COVID-19 Vaccine Policy (customer-facing roles only): While Novartis does not require vaccination for COVID-19 or proof of a recent negative test result for COVID-19 at this time, employees working in customer-facing roles must adhere to and comply with customers' (such as hospitals, physician offices, etc.) credentialing guidelines, which may require vaccination. As required by applicable law, Novartis will consider requests for reasonable accommodation for those unable to be vaccinated. This requirement is subject to applicable state and local laws and may not be applicable to employees working in certain jurisdictions. Please send accommodation requests to Eh.occupationalhealth@novartis.com

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Sales

地点
USA

状态
Field, US

站点
Field Non-Sales (USA)

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1
Minneapolis (Minnesota), Minnesota, USA

Alternative Location 2
Salt Lake City (Utah), Utah, USA

Alternative Location 3
Seattle (Washington), Washington, USA

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a999be49d6fe997924169", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
```

```
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.  
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =  
_thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // _thumbnailEmbed() returns a  
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to  
capture the player directly. thumbEmbedPromise .then(function(player) {  
window.kalturaPlayerVideos.push(player); // Notify kaltura_dataLayer.js that a new player is ready so  
it can // attach custom event listeners immediately, regardless of when // the user clicked the  
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {  
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {  
console.error(e.message) }
```

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information-technology-west

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1. <mailto:Eh.occupationalhealth@novartis.com>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. <https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf>
4. <mailto:us.reasonableaccommodations@novartis.com>
5. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Field-Non-Sales-USA/Regional-Director--Health-Information-Technology--West-REQ-10086101-1>
6. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Field-Non-Sales-USA/Regional-Director--Health-Information-Technology--West-REQ-10086101-1>