

## (高级地区经理

Job ID  
REQ-10085947

9月 04, 2026

China

Available in: English | [Deutsch](#) | [Español](#) | [Français](#) | [Italiano](#) | [日本語](#) | [Nederlands](#) | [Русский](#) | [Slovenščina](#) | [Türk](#) | [中文](#)

### 摘要

-

### About the Role

负责辖区业务发展及团队管理, 带领团队依法依规开展药品信息传递和学术沟通, 确保业务活动符合国家法律法规及公司合规要求。通过业务规划、团队辅导、绩效管理和跨职能协作推动区域业务发展, 持续提升团队专业能力和执行质量。培养和发展人才, 建设高敬业度团队, 践行诺华“求知、赋能、诚信、激发”的价值观, 发挥影响力、赋能团队成长, 为患者创造更大价值。

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Sales

地点

China

站点

Hangzhou (Zhejiang Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Sales

Job Type

Full time

Employment Type

Regular (Sales Manager)

Shift Work

No

```

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a9cc36cb50cf235823838", provider: { widgetId: "1Qm7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }

```

```

// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise.then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kaltura_datalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }

```

## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Job ID  
REQ-10085947

**(高级地区经理**

[Apply to Job](#)



Job ID  
REQ-10085947

**(高级地区经理**

[Apply to Job](#)

---

**Source URL:**

<https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli>

**List of links present in page**

1. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-de-de>
2. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-es-es>
3. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-fr-fr>
4. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-it-it>
5. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-ja-jp>
6. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-nl-nl>
7. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-ru-ru>
8. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-sl-si>
9. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-tr-tr>
10. <https://prod1.novartis.com.cn/careers/career-search/job/details/req-10085947-gaojidequjingli-zh-cn>
11. <https://www.novartis.com/about/strategy/people-and-culture>
12. <https://www.novartis.com/sites/novartis.com/files/novartis-life-handbook.pdf>
13. <mailto:diversityandincl.china@novartis.com>
14. <https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10085947>
15. <https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10085947>