

(高级医药代表 / 资深产品专员)

Job ID
REQ-10084865

7月 29, 2026

China

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摘要

Ö zellikle yerde, liderlerin deste ğ i ile Frontline askerleri yard ı mc ı olur.

About the Role

Major Accountabilities

- ~Ö nemli sat ı ş bilgilerini ve destekleyici belgeleri y ö netme
- ~Y ö nergeleri, yordamlar ı ve kurallar ı izleyin.
- ~İ lgili sistemlerin bak ı m ı ve sistem uygulamas ı nda ilerleme, geri bildirim ve ek teknik yard ı m
- ~Gerekirse, sat ı ş ekibi ö deme sipari ş lerini haz ı rlar ve sat ı nalma sipari ş lerini haz ı rlar.
- ~Sat ı ş faaliyetlerini ve sistem kay ı tlar ı n ı (fiyat kar ş ı la ş t ı rmalar ı dahil) destekler.

- ~Ayl ı k denetim ve kay ı t ve toplama giderleri
- ~İ lgili planlama ve lojistik destek: d ü zenli toplant ı lar, e ğ itim ve di ğ er faaliyetler
- ~Toplant ı detaylar ı ve i ŝ analizi ile.
- ~Denetleyiciye aktar ı lan di ğ er idari g ö revler
- ~Novartis ü r ü nleriyle ilgili teknik ŝ ikayetlerin / olumsuz olaylar ı n / ö zel durum senaryolar ı n ı n al ı nd ı ktan sonraki 24 saat i ç inde raporlenmesi
- ~Pazarlama ö rneklerinin da ğ ı t ı m ı (uygun oldu ğ unda)

Key Performance Indicators

Atanan i ŝ do ğ ru zamanda ger ç ekle ŝ ir

Work Experience

Ö perasyon Y ö netimi ve Uygulama

Skills

- ~İ ŝ letme Y ö netimi
- ~İ ŝ Planlamas ı
- ~Veri G ö rselle ŝ tirme
- ~Ficarete
- ~Performans Y ö netimi
- ~Python (Programlama Dili)
- ~Hedef Odaklı l ı k
- ~Yaz ı l ı m Sorun Giderme
- ~SOP (Standart Ç al ı ŝ ma Prosed ü r ü)
- ~Sql (Yap ı land ı r ı lm ı ŝ Sorgu Dili)
- ~Ö ğ renme ve Geli ŝ im

Language

İ ngilizce

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门
International

Business Unit
Sales

地点
China

站点
Jinan (Shandong Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Sales

Job Type
Full time

Employment Type
Kadrolu (Sat ı ş)

Shift Work
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a72101d52118854450053", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
```

```
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

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14. <https://platform.moseeker.com/m/customize/page/novartis?jobnumber=REQ-10084865>