Value & Access and PA Head, Levant

Job ID
REQ-10084745

八月 04, 2026

Jordan

Na voljo v: Sloven š č ina | Р у с с к и й | Deutsch | English | Espa ñ ol | Fran ç ais | Italiano | 日本語 | Nederlands | T ü rk | 中文

摘要

Podpira razvoj in izvajanje inovativnih in zmagovalnih strategij in taktik za oblikovanje cen in dostop do trga v razli č nih fazah ž ivljenjskega cikla izdelka.
Omogo č a in dosega optimalen dostop bolnikov, cenovno dostopnost, povra č ilo stro š kov in sprejetje mednarodnih zdravil (IM).

About the Role

Major Accountabilities

Podpira in izvaja zmagovalne in inovativne strategije in re š itve za dostop, ki slu ž ijo sredstvom v zgodnji fazi ali pove č ajo sredstva neposrednega sporo č anja ob zagonu, s poudarkom na prednostnih

dr ž avah, glavnih arhitipih HTA in arhetipih vpliva na prora č un potrebe in izvedljivost.
~Razvija in izvaja visokokakovostne strategije dostopa do pacientov za pove č anje dostopa do zgodnjih sredstev neposrednega sporo č anja in / ali podporo lokalnim pripravam in dejavnostim za zagon.
~Sodeluje z direktorji podjetja Acccess, regionalnimi in dr ž avnimi ekipami, da bi razumel vpoglede in povratne informacije, se vklju č i v zmagovalne strategije in taktike dostopa in oblikovanja cen, pri č emer vklju č uje perspektivo pla č nika v krovne medfunkcionalne strategije izdelkov in nalo ž bene odlo č itve.
~Vzpostavlja in vzdr ž uje mo č no strokovno mre ž o z ustreznimi vladnimi organi, izvajalci zdravstvenih storitev, zdravstvenimi gospodarskimi organizacijami in drugimi predstavniki odlo č anja za predvidevanje in vplivanje na zakonodajne trende P in R.
~Podpira oblikovanje globalne cenovne strategije in smernic politike ter razvoj pogajalske strategije pla č nikov.
~Podpira razvoj inovativnih pristopov k dostopu pacientov in sklepanju pogodb, sporazumov o upravljanem vstopu in programov za podporo pacientom, kot je potrebno, za izbolj š anje rezultatov pacientov in podporo cenovni dostopnosti zdravstvenega sistema.

Key Performance Indicators

Podpira razvoj in izvajanje inovativnih in zmagovalnih strategij in taktik za oblikovanje cen in dostop do trga v razli č nih fazah ž ivljenjskega cikla izdelka.
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Work Experience

poznavanje postopkov povra č il in komercialnih na č el
Dokazana sposobnost razvijanja odnosov, ki temeljijo na zaupanju, s klju č nimi regionalnimi dele ž niki

Skills

Finance
Vrednotenje zdravstvenih tehnologij (HTA)
Javne zadeve
Strategija dostopa na trg
Dokazi iz resni č nega sveta (Rwe)
Ekonomika zdravja
Zdravstvena politika
Vrednostne ponudbe
Medfunkcionalno sodelovanje
Vodenje projektov
Upravljanje procesov
Analiti č ne spretnosti
Analiti č no razmi š ljanje
Agility
Miselnost, osredoto č ena na kupca
Pogajalske spretnosti
Skladnost s predpisi
Upravljanje s tveganji

Strategija vstopa na trg
Razumevanje zdravstvenega sektorja
Inovacija
Navdihujo č e vodstvo
Upravljanje s č love š kimi viri
Razvoj zaposlenih
Strategija dostopa in povra č ila stro š kov

Language

Angle š č ina

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International

Business Unit
General Management

地点
Jordan

站点
Jordan

Company / Legal Entity
JOP0 (FCRS = CH024) NPHS RO Jordan

Functional Area

Market Access

Job Type
Full time

Employment Type
Redni sodelavec

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6af28595cc20e020802820", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a

Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kaltura<u>d</u>atalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

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