NOVARTIS

Manager, Market Access-V&A

Job ID
REQ-10083777

七月 19, 2026

India

摘要

To support in delivering analytics and strategic decision support for early-stage pipeline assets and therapeutic area access teams. The role will contribute to the development of forward-looking access strategies by translating epidemiology, payer dynamics, HTA requirements, pricing benchmarks, competitive intelligence, and real-world evidence analogs into actionable insights. Support the development of forward-looking access strategies for early pipeline assets and relevant analytics. The position will support early asset access strategy development, scenario modeling, pricing and reimbursement assumptions, and executive-ready deliverables across the IV&A value chain.

About the Role

Key responsibilities:

- Develop optimal knowledge and experience in V&A / HTA / PMA
- Develop and maintain the qualitative and/or quantitative deliverables as per the stakeholder

requirements in accordance with the agreed standard process and timelines, independently for assigned projects
- Liaise with stakeholders on project schedule/planning of deliverables
- Ensure that the new associates/junior colleagues deliver quality deliverables by providing guidance and performing QC/review
- Support early access analytics and strategy for pipeline (pre-TDP) assets, including market, access, pricing, and reimbursement hypotheses translating early asset data and market uncertainty into clear, actionable insights, decision-support materials, and access strategy frameworks
- Conduct payer and HTA landscape assessments, analog reviews, and benchmark analyses to identify access risks and opportunities across key markets.
- Support pricing, reimbursement, and access considerations to inform BD&L activities and target product profiles
- Help develop assumptions for forecasting, including epidemiology, patient flows, competition, and pricing and reimbursement scenarios
- Deliver ad-hoc and cross-functional requests and activities
- Support the development of additional guidance and training materials (i.e. checklists, QA processes etc.)
- Contribute to the continual improvement of the assigned deliverables and the guidance template
- Develop long-term, peer-level relationships with key clients
- Train, coach, mentor and ensure functional development of new associates/junior colleagues within V&A team
- Comply with and support group ' s project management tool, standards and policies
- Maintains records for all assigned projects including archiving
- Maintains audit, SOP and training compliance

Essential Requirements:

- Attend all mandatory trainings
- Support V&A (especially PMA) deliverables meeting quality and timelines standards (as guided / defined by senior members)
- Timely delivery of good quality of assigned deliverables and tasks
- Contribution to decision-support frameworks and strategic recommendations
- Quality, clarity and actionability of early asset access insights
- Client satisfaction with quality of services provided
- Delivery of activities through independent work
- Ability to operate effectively in a matrix environment
- Ability to manage multiple projects across therapeutic areas and stakeholders
- Train, coach, and mentor new associate
- Support the enhancement of existing services / deliverables

Job Dimensions

- Number of associates: Direct 0
- Financial responsibility (budget, cost, sales etc.): Not applicable
- Impact on the organization: Essential contribution for improvement of overall effectiveness of the business

Desirable Requirements:

Education (minimum):

- Undergraduate degree in a relevant scientific discipline plus graduate degree (Masters or PhD) in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)

Languages:

- Proficiency in ‘English’ is a pre-requisite; while knowledge of other in-scope country languages would be an advantage

Experience:

- Pharmaceutical domain knowledge
- MS-Office skills (MS-Excel, MS-Word, and MS-Power-point)
- 6-8 years conducting PMA analytics, situation analysis, or health economic and outcomes research (HE&OR) for pharmaceutical products in pharma industry, contract research organization, or academic institute; or experience in a closely related discipline within the pharma industry (e.g. clinical research, statistics, epidemiology, pricing analytics)
- Ability to work, prioritize, and drive projects independently

Commitment to Diversity and Inclusion / EEO paragraph:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams’representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Read our handbook to learn about all the ways we’ll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

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Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Marketing

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

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var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6af222a68bc2c773762811", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }
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// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kaltura datalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }
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