

Access Field Manager

Job ID
REQ-10083176

7月 09, 2026

China

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摘要

按照公司准入策略,制定行动方案实现落地执行达到区域准入目标。负责与区域内卫健、医保等利益相关方建立长期合作伙伴关系,最大化优化和塑造准入政策提高患者对诺华创新产品的可及性。支持或主导准入项目,搭建沟通平台,实现跨部门合作目标。

About the Role

具体工作内容：

- 医保准入业务：
建立与北京市和河北省部分区县/地市医保局的密切工作联系,执行公司准入策略,达到最佳的医保准入和支付政策环境目标

- 按公司策略支持NRDL：支持中央准入，对可能参与的医保利益相关方沟通规则变化及产品关键信息，争取规则有利和产品支持，帮助实现NRDL准入目标。推动区域内NRDL政策落地：推动公司策略产品在负责区域内相关政策的优化，包括但不限于推动国谈药品落地执行，把握各种门诊慢特病种增补、用药范围及报销待遇调整等机会。快速响应和应对医保准入及支付中的障碍：牵头应对各支付通道和支付环节的遇到的情况，帮助其他团队理解支付政策，共同应对支付障碍。
- 卫生药监等事务：建立并维护与北京市及部分区县卫健委、市药监局、市科委等相关政府部门的密切工作联系，争取医改医政药政环境优化。
- 掌握区域内医改医政等卫生健康政策动态，跟进塑造优化环境。跟进NEDL政策区域内参与并及时反馈，争取NEDL本地落地政策优化。跟进当地药监、科委等相关政策，建立联系沟通，处理突发事务。
- 项目及跨部门合作：主导当地准入项目落实，与内外部合作伙伴合作推动政策优化
- 配合地方相关准入项目进行平台搭建、流程申请、项目管理等工作。协助监测并及时汇报市场准入领域动态和竞争信息，了解TA业务需求并及时沟通反馈，促进政策优化，提高患者用药可及性。

关键能力要求

- 良好的内外部沟通、合作及分析洞察能力；主动积极，善于学习和思考；
- 能够在工作中严格遵循相关政策、流程及规定；
- 熟练操作OFFICE办公软件，具备良好英文读写能力。

相关工作经验要求：

- 熟悉医药行业准入政策
- 区域准入2年以上工作经验

教育背景

- 本科及以上学历，医学和药学或相关专业优先

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Beijing (Beijing)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a9db680d833a032689838", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
```

```
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.china@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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