

## **Sales Representative, Oncology**

Job ID  
REQ-10082405

8月 03, 2026

Singapore

Available in: English

### **摘要**

Join Novartis as a Sales Representative and play a key role in shaping meaningful customer experiences that create value for healthcare professionals, customers, and patients. In this role, you will build trusted relationships, drive territory performance, and deliver customer-focused solutions in a compliant, ethical, and patient-centered way.

If you are passionate about building trusted customer partnerships, using insights to drive performance, and making a meaningful impact for patients, we 'd love to hear from you.

### **About the Role**

**Major accountabilities:**

- Drive competitive sales growth by identifying, prioritizing, and engaging high-potential healthcare professionals and key stakeholders.
- Build strong, trusted customer relationships through value-based conversations across in-person and virtual channels.
- Personalize customer engagement plans using insights, data, available content, and customer preferences.
- Develop deep customer understanding and translate feedback into actions that create value and exceed expectations.
- Partner compliantly with cross-functional teams to address unmet customer and patient needs.
- Establish effective relationships with opinion leaders and medical influencers to support better patient outcomes.

## Requirements:

- Degree in Science or a related field; a Pharmacy background is an advantage.
- Minimum 2 years of pharmaceutical sales experience, with hospital coverage experience.
- Oncology experience is preferred.
- Curious, customer-focused mindset with good knowledge of the relevant therapeutic area and portfolio.
- Strong relationship-building, communication, and stakeholder engagement skills.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部門  
International

Business Unit  
Sales

地点  
Singapore

站点  
Mapletree Business City (MBC)

Company / Legal Entity  
SG04 (FCRS = SG004) Novartis Singapore Pte Ltd

Functional Area  
Sales

Job Type  
Full time

Employment Type  
Regular (Sales)

Shift Work  
No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a7308e7869a1476585416", provider: { widgetId: "1Qm7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } }
```

```
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
thumbEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

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3. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Mapletree-Business-City-MBC/Sales-Representative--OncologyREQ-10082405>
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