Access Field Manager

Job ID
REQ-10082262

六月 30, 2026

China

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摘要

按照公司准入策略，实施准入方案达到区域准入目标。负责与区域内的医保、卫健、药监、协学会等利益相关方建立长期合作关系，最大化优化和塑造准入政策提高患者对创新产品的可及性。

About the Role

具体工作内容：

- **医保准入业务：**
  按公司准入策略，实施准入行动方案，建立与医保政策利益相关方信息交流合作渠道，推动实现最佳的医保准入和支付政策环境目标。一是协助中央团队完成公司策略产品医保准入。二是推动区域内医保落地，帮助策略产品达到最优待遇政策，优化支付流程。三是处理应对医保准

入及支付中的障碍，帮助其他团队理解支付政策。四是最大化市级惠民保列名等产品准入机会。

- **卫生药监事务**
  ：掌握和理解卫生药监政策动态和进展，争取医改医政药政环境优化。跟进当地药品监管相关政策。
- **项目及跨部门合作：**
  执行当地准入项目，与内外部合作伙伴合作推动政策优化。与区域内的政府相关部门及专家建立良好工作关系，对区域内政策进行分析，为区域内业务策略的制定和执行提供依据，为跨部门团队定期政策更新与解读。

关键能力要求：

- 良好的市场准入专业能力，良好的政策敏感性和洞察力；
- 良好项目管理和跨部门合作经验；
- 良好的沟通能力，主动积极，善于思考，抗压能力强

相关工作经验要求：

- 熟悉医药行业准入政策
- MNC制药企业区域准入3年以上工作经验优先

教育背景：

- 本科及以上学历，医学和药学或相关专业优先

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Benefits and Rewards: Learn about all the ways we ’ ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Jinan (Shandong Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6af226fb69775693997399", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if

(kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

// Ensure the global player registry array always exists, regardless of embed type. window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise = thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // thumbnailEmbed() returns a Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to capture the player directly. thumbEmbedPromise .then(function(player) { window.kalturaPlayerVideos.push(player); // Notify kaltura datalayer.js that a new player is ready so it can // attach custom event listeners immediately, regardless of when // the user clicked the thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', { detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) { console.error(e.message) }

Accessibility and accommodation

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