

Access Field Manager

Job ID
REQ-10082262

6月 30, 2026

China

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摘要

Vodi izvajanje trajnostne strategije za dostop pacientov na lokalni ravni (CPO). Zbira in analizira podatke za ustvarjanje vpogledov za podatke o dostopu pacientov, ki skupaj ustvarjajo vrednost za stranke, bolnike in Novartis.

About the Role

Major Accountabilities

- Vodite projekte za predlo ž itev dosjejev o dostopu bolnikov do regulativnih organov z uporabo visokih standardov operativne odli č nosti.
- Zagotavlja zgodnje pomembne prispevke k lokalnim odlo č itvam o razvoju izdelkov.

- Zagotavlja analiti č no utemeljitev za poslovne primere.
- Vzdr ž uje in posodablja vsa relevantna P&R orodja in sisteme.
- Ustvarja pronicljiva poro č ila, ki rezultate analize ustreznih podatkov o strategiji dolo č anja cen in povra č il Novartisa in konkuren č nih izdelkov prevedejo v vplivna poslovna priporo č ila.
- Gradi in izkori š č a mo č ne mre ž e in odnose s klju č nimi strankami, klju č nimi mnenjskimi voditelji ter individualnimi in institucionalnimi klju čnimi odlo č evalci, da optimizira pozicioniranje in po š iljanje sporo č il Novartisovih izdelkov ter olaj š a soustvarjanje vrednostnih predlogov z stranke.
- Vodi lokalne prispevke k globalnim in lokalnim cenam.
- Prilagodi modele globalne ekonomije zdravstvenega varstva, da natan č no odra ž ajo lokalna okolja.

Key Performance Indicators

Doseganje ciljev lokalnega P&R in uporabe v Novartisu

- U č inkovita uporaba in izbolj š anje sistemov za sledenje za merjenje dostopa.
- Skraj š anje č asa do tr ž enja izdelkov
- Izbolj š anje/raz š iritev dostopa bolnikov

Work Experience

- Izku š nje s sestavljanjem dokumentacije o povra č ilu stro š kov
- Đokazana sposobnost razumevanja in jasnega komuniciranja znanstvenih in gospodarskih tem
- Razumevanje nacionalnega zdravstvenega varstva, zakonodajnega okolja P&R zdravil in procesov kotacije
- Izrazite pogajalske in analiti č ne sposobnosti

Skills

- Analiti č ne spretnosti
- Ra čunalni š ko omre ž je
- Finance
- Ekonomika zdravja
- Vrednotenje zdravstvenih tehnologij (HTA)
- Upravljanje klju č nih kupcev
- Pozicioniranje izdelka
- Vrednostne ponudbe
- Ĵavne zadeve
- Đostop do trga
- Miselnost, osredoto č ena na kupca
- Razumevanje zdravstvenega sektorja
- Medfunkcionalno sodelovanje
- Đokazi iz resni č nega sveta (Rwe)
- Vodenje projektov
- Upravljanje procesov
- Analiti č no razmi š ljanje
- Agility

Language

Angle š č ina

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

Corporate & Division Services

地点

China

站点

Jinan (Shandong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Market Access

Job Type

Full time

Employment Type

Redni sodelavec

Shift Work

No

```
var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId:
"kalturaplayer6a9ea6eb2515b262384654", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop:
false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options:
{}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu:
false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets:
['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
kPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default:
bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation =
{ position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if
(kPlayer.plugins["hotspots"]) { config.plugins["playkit-js-hotspots"] = { disable: true }; } if
(kPlayer.plugins["moderation"]) { config.plugins["playkit-js-moderation"] = { disable: true }; } if
(kPlayer.plugins["info"]) { config.plugins["playkit-js-info"] = { disable: true }; } if
(kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if
(kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
// Ensure the global player registry array always exists, regardless of embed type.
window.kalturaPlayerVideos = window.kalturaPlayerVideos || []; try { var thumbEmbedPromise =
_thumbnailEmbed({config, mediaInfo: {entryId: "1dgfvmafo"}}); // _thumbnailEmbed() returns a
Promise that resolves with the player instance // when the user clicks the thumbnail. Use .then() to
capture the player directly. thumbEmbedPromise .then(function(player) {
window.kalturaPlayerVideos.push(player); // Notify kalturadatalayer.js that a new player is ready so
it can // attach custom event listeners immediately, regardless of when // the user clicked the
thumbnail relative to page load. document.dispatchEvent(new CustomEvent('kalturaPlayerReady', {
detail: { player: player } })); }) .catch(function(error) { console.error(error); }); } catch (e) {
console.error(e.message) }
```

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