Access Field Manager

Job ID
REQ-10082262

六月 30, 2026

China

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摘要

~Diriger la mise en œuvre d ' une strat é gie durable d ' acc è s des patients au niveau local (CPO). Collecte et analyse des donn é es afin de g é n é rer des informations pour les soumissions d ' acc è s aux patients qui cr é ent conjointement de la valeur pour les clients, les patients et Novartis.

About the Role

Major Accountabilities

~Dirige les projets pr soumettre les dossiers d'acc è s aux patients aux autorit é s r é glementaires application normes é lev é es de l'excellence op é rationnelle.
~Fournit une contribution pertinente aux d é cisions locales en mati è re de d é veloppement de produits.

~Fournit une justification analytique pour les analyses de rentabilisation.
~Maintenir et mettre à jour tous les outils et syst è mes de P&R pertinents.
~Cr é e des rapports perspicaces qui traduisent les r é sultats de l ' analyse des donn é es pertinentes sur la strat é gie de tarification et de remboursement des produits de Novartis et de ses concurrents en recommandations commerciales percutantes.
~É tablir et exploiter des r é seaux et des relations solides avec des clients cl é s, des leaders d ' opinion cl é s et des d é cideurs cl é s individuels et institutionnels, afin d ' optimiser le positionnement et le message des produits Novartis et de faciliter la co-cr é ation de propositions de valeur avec les client è le.
~Dirige l ' entr é e locale vers la tarification globale et locale.
~Adapte les mod è les de l ' é conomie mondiale des soins de sant é pour refl é ter avec pr é cision les environnements locaux.

Key Performance Indicators

Atteinte des objectifs locaux de P&R et d ' adoption de Novartis
~Utilisation efficace et am é lioration des syst è mes de suivi pour mesurer l ' acc è s.
~Raccourcir le d é lai de mise sur le march é des produits
Am é lioration/ é largissement de l ' acc è s des patients

Work Experience

Exp é rience avec la compilation de dossiers de remboursement
Capacit é av é r é e à comprendre et à communiquer clairement des sujets scientifiques et é conomiques.
Compr é hension des soins de sant é nationaux, de l'environnement r é glementaire des processus de P&R et d'inscription des m é dicaments.
Solides comp é tences en n é gociation et en analyse

Skills

Comp é tences analytiques
R é seau informatique
Finance
~É conomie de la sant é
~É valuation des technologies de la sant é (ETS)
Gestion des Grands Comptes
Positionnement du produit
Propositions de valeur
Affaires publiques
Acc è s au march é
Un é tat d'esprit centr é sur le client
Compr é hension du secteur de la sant é
Collaboration interfonctionnelle
Preuves du monde r é el (Rwe)
Gestion de projet
Gestion des processus
Pens é e analytique
Agilit é

Language

Anglais

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Jinan (Shandong Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type

CDI

Shift Work
No

var kPlayer = KalturaPlayer55802022 || KalturaPlayer; var config = { targetId: "kalturaplayer6af2613558ae3856452217", provider: { widgetId: "10m7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false, muted: false, loop: false }, sources: { options: {}, startTime: 0 }, disableUserCache: "true", plugins: {}, sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [{ presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: kPlayer.ui.components.Remove }] } }; // Check and add plugins only if they exist if (kPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if (kPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", // Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default: alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true }; } if (kPlayer.plugins["preventSeek"]) { config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; } config.plugins.floating = { disable: true }; if (kPlayer.plugins["navigation"]) { config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; } if (kPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; } if (kPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if (kPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if (kPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents = []; if (kPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } }; }

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