Access Field Manager

Job ID
REQ-10082262

六月 30, 2026

China

Disponible en: Espa ñ ol | P y c c | Deutsch | English | Fran ç ais | Italiano | 日本語 | Nederlands | Sloven š č ina | T ü rk | 中文

摘要

Lidera la implementaci ó n de una estrategia sostenible de Acceso al Paciente a nivel local (CPO). Recopila y analiza datos para generar informaci ó n para los env í os de Patient Access que conjuntamente crean valor para los clientes, los pacientes y Novartis.

About the Role

Major Accountabilities

-Liderar proyectos para presentar expedientes de acceso de pacientes a las autoridades reguladoras
aplicar altos est á ndares de excelencia operativa.

-Proporciona informaci ó n temprana relevante para las decisiones de desarrollo de productos locales.
-Proporciona una justificaci ó n anal í tica para los casos de negocio.
-Mantiene y actualiza todas las herramientas y sistemas de P&R relevantes.
-Crea informes detallados que traducen los resultados del an á lisis de datos relevantes sobre la estrategia de precios y reembolsos de Novartis y los productos de la competencia en recomendaciones comerciales impactantes.
-Construye y aprovecha redes y relaciones s ó lidas con clientes clave, l í deres de opini ó n clave y tomadores de decisiones clave individuales e institucionales, para optimizar el posicionamiento y los mensajes de los productos Novartis y facilitar la creaci ó n conjunta de propuestas de valor con clientela.
-Lidera la entrada local de precios globales y locales.
-Adapta los modelos de Global Healthcare Economics para reflejar con precisi ó n los entornos locales.

Key Performance Indicators

-Logro de los objetivos locales de P&R y captaci ó n de Novartis
-Uso efectivo y mejora de los sistemas de seguimiento para medir el acceso.
-Acortar el tiempo de comercializaci ó n de los productos
-Mejora/ampliaci ó n del acceso de los pacientes

Work Experience

Experiencia en la elaboraci ó n de expedientes de reembolso
Capacidad demostrada para comprender y comunicar con claridad temas cient í ficos y econ ó micos.
Conocimiento de la asistencia sanitaria nacional, del entorno normativo de los procesos de P&R y listado de medicamentos.
Gran capacidad de negociaci ó n y an á lisis

Skills

Habilidad anal í tica
Red inform á tica
Finanzas
Econom í a de la Salud
Evaluaci ó n de Tecnolog í as Sanitarias (Hta)
Gesti ó n de Cuentas Clave
Posicionamiento del producto
Propuestas de valor
Asuntos P ú blicos
Acceso al mercado
Mentalidad centrada en el cliente
Comprensi ó n del sector sanitario
Colaboraci ó n multifuncional
Evidencia del mundo real (Rwe)
Gesti ó n de proyectos
Gesti ó n de Procesos
Pensamiento anal í tico
Agilidad

Language

Ingl é s

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. Read our handbook (PDF 30 MB)

部门
International

Business Unit
Corporate & Division Services

地点
China

站点
Jinan (Shandong Province)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

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