

BSI Associate Director, Early Assets & Analytics

Job ID
REQ-10076467

4月 28, 2026

India

摘要

Associate Director, Early Assets & Analytics
#LI-Hybrid

Location: Hyderabad

The Associate Director, Early Assets & Analytics is responsible for leading a dedicated early assets & TA analytics team within BSI that supports early-stage assets (pre TDP) and analytics across the IV&A value chain. Support the development of forward-looking access strategies for early pipeline assets and relevant analytics. Enable evidence-based decision making by translating epidemiology, payer dynamics, pricing benchmarks and competitive intelligence into actionable recommendations for asset access strategy.

About the Role

Major Accountabilities

Early Assets & Analytics Leadership:

- Support analytics for early pipeline assets, including market, access, and early pricing hypotheses.
- Support scenario modeling and analytics to develop early assets access strategy.
- Identify access risks and opportunities for top 3 markets.
- Support TA access teams to inform target product profiles (TPP) with pricing and reimbursement considerations
- Assess and analyze payer evidence of expectations, unmet needs and value story potential.
- Support development of access assumptions for forecasting e.g. Epi and patient flows, competitive landscape analytics, P&R scenarios, leverage available real-world data from analogs to strengthen assumptions
- Support development of early price corridors using analogs, benchmarks and value-based frameworks
- Drive standardization of analytics frameworks and tools
- Translate complex and uncertain early-asset data into clear, executive-ready insights.

Cross-functional Strategic Decision Support:

- Act as a analytics partner to TA Access, Pricing, .
- Ensure early access and pricing considerations are embedded upstream in early asset strategies.
- Support co-ordination of analysis across BSI V&A team for early assets (i.e. HEOR)

Analytics Quality & Ways of Working:

- Define fit-for-purpose analytics methodologies for early assets a.
- Ensure consistency, transparency, and quality standards across analytics outputs.
- Manage flex-pool deployment and delivery accountability across TA 's based on portfolio evolution within each TA.

People Leadership & Capability Building:

- Lead, coach, and develop a team of analysts and senior analysts.
- Drive performance management, capability building, and succession planning.
- Foster a culture of ownership, learning, and continuous improvement.

Contribution to BSI & IV&A Transformation:

- Contribute to evolution and standardization of BSI analytics capabilities.
- Integrate early assets & analytics into IV&A planning and roadmaps.

Requirements

- Post-graduate degree (Masters) or graduate degree in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)
- 6-8 years' experience in Market Access, Pricing, Strategy, Analytics, related roles.
- Strong expertise in market access, Pricing & HTA systems
- Proven experience in analytics
- Demonstrated experience supporting early pipeline.
- Proven people-management experience.
- Experience working in global, matrixed organizations.
- Proven leadership (people management and project management)
- Prior experience to global markets; GCC experience is a plus
- Strong verbal and written communication skills

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive workplace and diverse teams that reflect the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门

International

Business Unit

General Management

地点

India

站点

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

```
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showSpeedMenu: false }, css: "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
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'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
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alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
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[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
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