

## Director, US IM Medical Affairs Business Planning & Strategy

Job ID  
REQ-10069789

2月 03, 2026

USA

### 摘要

#LI-Hybrid

This position will be based in East Hanover, NJ and will not have the ability to be located remotely. Relocation may be considered. The positions will require 20% travel as defined by the business (domestic and/or international).

### About the Role

The Director Business Planning and Strategy, IM US will work closely with the CMO and Head Medical Affairs in executing the new Medical Affairs strategy, team operations, and enhanced and simplified engagement within Medical Affairs. The Director Business Planning and Strategy will engage with all levels of the organization on behalf of Medical Affairs, identifying areas of strategic and operational focus to enable business-critical transformational change. He/she will play a critical

role in managing ongoing organization meeting/ engagement operations, developing cross-divisional interconnectivity, and enable change management for the medical affairs organization. This role has no direct reports.

The Director Business Planning and Strategy, US Innovative Medicines Medical Affairs, will be responsible for meeting and engagement planning and excellence across various strategic pillars. This individual will be the key point of contact for executive engagements in the US and Globally in partnership with the Head of Medical Affairs.

Major accountabilities:

- Create and provide strategic communications support for executive engagement for the Head of Medical Strategy
- Oversee and manage strategic engagements related to critical business priorities to senior internal and external audiences
- Provide strategic counsel, daily operational and business planning support to the Head of Medical Affairs and Medical Affairs Organization
- Lead/facilitate MALT meetings/events, defining focus areas based on strategic priorities
- Lead strategic communications for defined forums and ad-hoc requests from senior leadership, consolidating input from MALT and key stakeholders
- Own MALT action tracker, following up on open items, ensuring timely feedback/responses
- Lead MA townhalls' preparation and facilitate presentations
- Lead MA internal communications and associate engagement channels and forums
- Build excellence in day-to-day meeting operations and outcomes in service of the Head of Market Access and Market Access Organization

Minimum Requirements:

Work Experience:

- Minimum of 8+ years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience
- Minimum 2+ years in project management and translation of strategy into execution
- Minimum 2+ years leading complex projects requiring global and local alignment
- Minimum 2+ years with significant consulting group preferred
- Minimum 3+ year commercial experience preferably with a multi-functional experience in a pharmaceutical, biotech, healthcare or consulting environment
- Experience in project management and translation of strategy into execution
- Strong ability to simplify complex concepts & strategies and "tell a story" orally and in writing
- Strong analytical skills and an ability to generate insights and develop relevant action plans
- Strong influencing skills, and the ability to exercise tact and diplomacy in stressful situations
- Ability to manage multiple priorities and a heavy workload
- Curious, with excellent listening skills; able to challenge current thinking
- Track record of exceptional performance and execution that drives results
- Ability to lead, manage and motivate teams, with or without authority
- Experience working collaboratively across the matrix
- Location: East Hanover, NJ; 10-20% travel is required

Education:

- Bachelor ' s degree required; MBA or Health Policy degree preferred

Novartis Compensation and Benefit Summary:

The salary for this position is expected to range between \$176,400.000 and \$327,600.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In

addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click [here](#).

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

## EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

## Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门  
US

Business Unit  
Marketing

地点  
USA

状态  
New Jersey

站点  
East Hanover

Company / Legal Entity  
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area  
BD&L & Strategic Planning

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

```
function adjustKalturaPlayer() { var deviceWidth = window.innerWidth ||
document.documentElement.clientWidth || document.body.clientWidth; var mediaElement =
document.getElementById("kalturaPlayer6982798f57dbf038192273"); var mediaContainer =
mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px";
var originalWidthValue = parseFloat(originalWidth); var originalHeightValue =
parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; // Get computed styles
of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var
finalWidth = parseFloat(parentStyles.width); if (finalWidth < var config = { targetId:
"kalturaPlayer6982798f57dbf038192273", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfd: "55802022" }, playback: { autoplay: false, autopause: false,
allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: {
disable: true }, "playkit-js-transcript": { position: "right", // Default: bottom; ('left', 'right', 'top', 'bottom') to
enable transcript. expandMode: "over", // Default: alongside; ('alongside', 'hidden', 'over')
expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable:
true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false },
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward:
false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = {
position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-
js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true };
config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true };
config.ui.uiComponents = []; config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } };
```

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try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); setTimeout(() => {
setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) {
players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => {
players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause ===
'function') { otherPlayer.pause(); } })); })); } catch (e) { console.error(e.message) }
```



**VIDEO**

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