

Director, Therapeutic Area Medical Strategy Execution-RLT

Job ID
REQ-10067442

1月 26, 2026

USA

摘要

#LI-Hybrid

This position will be based in East Hanover, NJ and will not have the ability to be located remotely. Relocation may be considered. The positions will require 15% travel as defined by the business (domestic and/or international).

About the Role

The Director, Therapeutic Area Medical Strategy Execution-RLT enables the Medical Teams to deliver with speed and agility across USMA pillars, driving strategy development and operational excellence across the entire portfolio and in a complex matrix environment. Integrates and connects to deliver in line with enterprise business priorities. Continuously assesses business/team needs and identifies opportunities for improvement of key operational processes, and organizational

effectiveness.

Major accountabilities:

- Strategy development - Partners with the TA and Medical teams to define and align on TA/Portfolio strategy. Drives medical strategy and tactical planning process at disease area / product level.
- Impact definition - Partners cross-functionally to drive impact measurement definition, analysis, and continuous evolution. Champions the process/framework and be a catalyst to drive a mind- set shift.
- Connection between strategy and execution - Oversees the creation of tactical plans, partnering with program managers by product day-to-day.. Reviews and ensures feasibility, evaluates impact of the programs based on progress/actions implemented, re-assessing strategies and providing continuous feedback.
- Budget management - Oversees annual budget planning process at product level (accountability for the outcomes) and owns the roll-up from product to TA/Portfolio. Partners with Medical Team leaders and key stakeholders to assess risks/opportunities, providing guidance based on strategic priorities and expected outcomes/impact. Challenges trade-offs and recommendations and facilitate decision-making.
- Stakeholder management & communications - Actively participates in strategic forums related to disease area and portfolio strategy. Leads relationships with key stakeholders across the organization. Leads TA/portfolio communications and senior leadership updates/reports.
- Operational excellence and process improvement - Continuously evaluates opportunities to improve our ways of working, increasing effectiveness and efficiency. Leads transformational initiatives.
- Coaching and leadership - Provides day-to-day coaching and guidance to Program Managers working with their respective Medical Teams. Provides strong matrix and situational leadership.

Minimum Requirements:

Work Experience:

- Minimum 7+ years (or equivalent) in pharmaceuticals or healthcare, with experience leading a cross-functional pharmaceutical team in a matrix environment.
- Strength demonstrated in strategic thinking, scenario planning, and operational execution.
- Knowledge of the Medical Affairs space, with understanding of key activities lead by this function.
- Proven track record of leading business planning and program management.
- Proven track record of designing and implementing transformational initiatives.
- Forward thinking with continuous process improvement mentality.
- Ability to lead complex multidisciplinary teams with a pragmatic approach.
- Ability to think strategically and communicate complex information.
- Strong leadership presence with the ability to present and interact with senior management.

Education:

- Bachelor ' s degree in Life Sciences; MBA or scientific graduate degree strongly preferred

Novartis Compensation and Benefit Summary:

The salary for this position is expected to range between \$185,500.00 and \$344,500.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the

role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days,

holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click [here](#).

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in

recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Marketing

地点
USA

状态
New Jersey

站点
East Hanover

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area
Research & Development

Job Type
Full time

Employment Type

Regular

Shift Work

No

```
function adjustKalturaPlayer() { var deviceWidth = window.innerWidth ||
document.documentElement.clientWidth || document.body.clientWidth; var mediaElement =
document.getElementById("kalturaplayer6982a1d37d18e849855182"); var mediaContainer =
mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px";
var originalWidthValue = parseFloat(originalWidth); var originalHeightValue =
parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; // Get computed styles
of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var
finalWidth = parseFloat(parentStyles.width); if (finalWidth  var config = { targetId:
"kalturaplayer6982a1d37d18e849855182", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false,
allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: {
disable: true }, "playkit-js-transcript":{ position: "right", // Default: bottom;( ' left ' , ' right' , ' top ' , 'bottom' ) to
enable transcript. expandMode: "over", // Default: alongside;( ' alongside' , ' hidden ' , 'over' )
expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable:
true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false },
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward:
false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = {
position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-
js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true };
config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true };
config.ui.uiComponents = []; config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } };
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other
media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); setTimeout(() => {
setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) {
players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => {
players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause ===
'function') { otherPlayer.pause(); } })); }); }) catch (e) { console.error(e.message) }
```



VIDEO

Job ID
REQ-10067442

Director, Therapeutic Area Medical Strategy Execution-RLT

[Apply to Job](#)



Job ID
REQ-10067442

Director, Therapeutic Area Medical Strategy Execution-RLT

[Apply to Job](#)

Source URL:
<https://prod1.novartis.com.cn/careers/career-search/job/details/req-10067442-director-therapeutic-area-medical-strategy-execution-rlt>

List of links present in page

1. <https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. <https://www.novartis.com/sites/novartiscom/files/novartis-life-handbook.pdf>
4. <mailto:us.reasonableaccommodations@novartis.com>
5. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/East-Hanover/Director--Therapeutic-Area-Medical-Strategy-Execution-RLTREQ-10067442-1>
6. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/East-Hanover/Director--Therapeutic-Area-Medical-Strategy-Execution-RLTREQ-10067442-1>