

## Vendor Program Strategy Director

Job ID  
REQ-10066409

11月 13, 2025

Ireland

### 摘要

LOCATION: London or Dublin

ROLE TYPE: Hybrid Working, #LI-Hybrid

The Vendor Program Strategy Director (VPSD) acts as the Business Partner for all vendor activities with the Clinical Operational Program Head (COPH). The VPSD, in collaboration with the COPH, Portfolio Innovation Director (PID), the External Relationship Management Teams (ERMT) and Procurement defines the program vendor strategy end-to-end. The VPSD is accountable at program level for the vendor delivery across the clinical study lifecycle from study start-up, recruitment, maintenance and closeout in accordance with Good Clinical Practice (GCP), International Council for Harmonisation of Technical Requirements of Pharmaceuticals for Human Use (ICH), Standard Operating Procedures (SOP 's), and regulations.

### About the Role

## Major accountabilities:

- End-to-end accountability for all supplier related activities at a program level across Global Drug Development (GDD) Portfolio
- Manages a program view of supplier performance relative to the defined strategy
- Defines and aligns program strategies in close collaboration with Alliance Lead, ERMT, PID and Procurement
- In collaboration with Vendor Alliance Leads, reviews geographic scope of global vendors and drives local vendor service delivery discussions with country representatives in case of gaps
- Understands upcoming portfolio demand within Program through CPH role (new trials, new program, Business Development and Licensing (BD&L), research collaboration) and pushes information to Vendor organization
- Understands and translates new service needs, in advance, and engages with Vendor Alliance Lead for vendors to be identified, qualified, and contracted to support future Programs/Trials
- Support activities for Health Authority (HA) inspections/Audit readiness
- Enables early engagement with suppliers during protocol development & feasibility stage and serves as single point of contact for Trial Vendor Management Team representative for program level strategies

## Key performance indicators:

End-to-end Supplier Service Delivery at the Program and Trial Level - Accountable for all external clinical activities for defined program strategies.

- Lead supplier decision making sessions with other key internal and external partners.
- Provide program pipeline visibility
- In collaboration with the ERMT, proactive vendor risk management, assessing trends, quality issues, and contract issues, driving suppliers quality improvement at program level
- Trial and Program timelines through supplier related start-up, recruitment, maintenance and closeout activities

## Minimum Requirements:

- 10+ years relevant industry experience, including expertise in clinical operations leadership of multidisciplinary teams, experience management outsourced trial activities at an operational and strategic level
- Advanced degree in science or business with equivalent experience
- Demonstrated executive leadership in developing and managing external and internal strategic relationships
- Experience with clinical processes and associated supplier services, with excellent understanding of trial management, trial monitoring and overall integration of clinical data system and processes
- Strong technical and problem solving skills Excellent understanding of clinical trial methodology, GCP and medical terminology
- Excellent understanding of clinical development, quality & regulatory standards and policies relevant to defined services

- Provide thought-leading insights to the competitive environment and internal partner interfaces
- Outstanding skills to facilitate/optimize contribution of team members as individuals and members of cohesive team

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Development

Business Unit  
Development

地点  
Ireland

站点  
Dublin (NOCC)

Company / Legal Entity  
IE02 (FCRS = IE002) Novartis Ireland Ltd

Alternative Location 1  
Cambridge (United Kingdom) (Sandoz), United Kingdom

Alternative Location 2  
Home Worker - NORTHERN IRELAND, United Kingdom

Alternative Location 3  
London (The Westworks), United Kingdom

Functional Area  
Research & Development

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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