

Executive Director - Hematology CLS

Job ID
REQ-10066155

2月 16, 2026

Switzerland

摘要

In this senior international leadership role, you will shape and steer the global launch strategy for a transformative new treatment in myelofibrosis, driving impact across diverse markets and healthcare systems.

You ' ll bring together scientific insight, commercial excellence, and deep cross functional collaboration to ensure strong, timely market entry and sustained growth. Working closely with international and country teams, you will guide strategic decision making, integrate market and customer insights, and foster a culture of innovation that elevates patient access and strengthens leadership in hematology.

This is an opportunity to influence the full journey from development to commercialization—while empowering teams across regions to make a meaningful difference for patients living with serious blood cancers.

Location: Basel, Switzerland
#LI-Hybrid

About the Role

Major Accountabilities:

- Lead the international launch strategy for a new myelofibrosis treatment, ensuring alignment with hematology objectives.
- Orchestrate cross functional collaboration across medical, regulatory, access, commercial, and supply teams to enable seamless execution.
- Drive launch readiness across priority markets, identifying risks early and enabling effective mitigation plans.
- Integrate market insights, competitive intelligence, and stakeholder feedback to refine global positioning and messaging.
- Partner with regional and country teams to support localized execution and ensure alignment with global strategy.
- Define, track, and govern critical launch milestones and performance indicators to enable timely decisions.
- Engage senior leaders with clear communication on vision, progress, and strategic priorities across international markets.
- Uphold strong standards of compliance, operational excellence, and best practices in launch execution.
- Influence development planning by shaping target product profiles and evidence needs to optimize market access potential.
- Lead commercialization excellence initiatives and elevate customer centric engagement approaches across regions

Essential requirements:

- Recent, significant Profit and Loss (P&L) leadership experience at country level.
- Approximately 15 years of progressive commercial experience across country and above country roles.
- Proven success leading launches and shaping therapeutic area strategy across diverse international markets.
- Strong understanding of hematology or related specialty areas, with experience translating scientific insights into strategic plans.
- Demonstrated ability to lead in complex, fast evolving environments and deliver results across high growth markets.
- Expertise in turning scientific data into differentiated value propositions across pre launch and lifecycle management phases.
- Consistent record of influencing cross unit and cross functional teams to achieve shared strategic goals.
- Ability to integrate multiple market insights and stakeholder perspectives to guide clear, evidence based decision making.

Desirable Requirements:

- Proven ability to lead and inspire diverse, cross regional teams, fostering collaboration, clarity, and strategic alignment across complex environments.
- Demonstrated strength in influencing senior stakeholders and navigating matrixed structures to drive shared priorities and long term business impact.

Location:

This role is based in Basel, Switzerland.

Benefits:

Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity & Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to inclusion.switzerland@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we ' ll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

部门
International

Business Unit
Marketing

地点
Switzerland

站点
Basel (City)

Company / Legal Entity
C028 (FCRS = CH028) Novartis Pharma AG

Functional Area
BD&L & Strategic Planning

Job Type
Full time

Employment Type
Regular

Shift Work
No

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function adjustKalturaPlayer() { var deviceWidth = window.innerWidth ||
document.documentElement.clientWidth || document.body.clientWidth; var mediaElement =
document.getElementById("kalturaplayer69c004da8506f831335274"); var mediaContainer =
mediaElement.closest('.nc-kaltura-media'); var originalWidth = "1200px"; var originalHeight = "674px";
var originalWidthValue = parseFloat(originalWidth); var originalHeightValue =
parseFloat(originalHeight); var mediaType = "video"; var isResponsive = false; // Get computed styles
of the container element. var parentStyles = window.getComputedStyle(mediaContainer); var
finalWidth = parseFloat(parentStyles.width); if (finalWidth <= 0) var config = { targetId:
"kalturaplayer69c004da8506f831335274", provider: { widgetId: "10m7rm1pm", partnerId:
"2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause: false,
allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: { download: {
disable: true }, "playkit-js-transcript":{ position: "right", // Default: bottom;( ' left ', ' right', ' top ', 'bottom ' ) to
enable transcript. expandMode: "over", // Default: alongside;( ' alongside', ' hidden ', 'over ' )
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expandOnFirstPlay: false, showTime: true, downloadDisabled: false, printDisabled: false, disable: true } }, ui: { showCCButton: false, settings: { showQualityMenu: true, showSpeedMenu: false }, components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback', 'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get: KalturaPlayer.ui.components.Remove } ] } }; config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; config.plugins.floating = { disable: true }; config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible: false }; config.plugins['playkit-js-hotspots'] = { disable: true }; config.plugins['playkit-js-moderation'] = { disable: true }; config.plugins['playkit-js-info'] = { disable: true }; config.plugins.share = { disable: true }; config.ui.uiComponents = []; config.plugins.googleTagManager = {}; config.plugins.googleTagManager.customEventsTracking = {}; config.plugins.googleTagManager.containerId = 'GTM-57RJQ5'; config.plugins.googleTagManager.customEventsTracking.custom = []; config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents: false, playlistEvents: false, castEvents: false } };
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try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other media. kalturaPlayer.loadMedia({entryId: "1_dgfvmafo"}); setTimeout(() => { setupAutoPause(kalturaPlayerVideos); }, 500); function setupAutoPause(players) { players.forEach((currentPlayer) => { currentPlayer.addEventListener('play', () => { players.forEach((otherPlayer) => { if (otherPlayer !== currentPlayer && typeof otherPlayer.pause === 'function') { otherPlayer.pause(); } })); }); }); } catch (e) { console.error(e.message) }
```



VIDEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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