

## Clinical Vendor Performance Analysis Manager

Job ID  
REQ-10062908

10月 12, 2025

Ireland

### 摘要

LOCATION: Dublin, Rep of Ireland or Hyderabad, India

ROLE TYPE: Hybrid Working #LI-Hybrid

The Vendor Performance Analysis Manager supports the Development organization by analyzing business processes to optimize costs, improve supplier performance, and identify opportunities for value creation.

Using data-driven insights and financial models, the manager aids in vendor selection, contract reviews, and identifying incremental cost-saving opportunities.

Collaborating with the Vendor Alliance Lead and cross-functional teams, the role ensures effective sourcing strategies and supports supplier alignment with organizational goals.

In this position, the manager focuses on tactical execution, operational support, and analytics-driven recommendations, while maintaining quality standards and fostering positive relationships with vendors.

## About the Role

### Major accountabilities:

- Support data analysis efforts to identify cost-saving opportunities and ensure efficient sourcing decisions.
- Conduct basic financial modeling and “should cost” analysis to facilitate vendor reviews and contract discussions.
- Assist in gathering supplier data, market trends, and performance metrics for analysis and reporting purposes.
- Collaborate with Procurement and other teams to streamline sourcing processes and improve operational efficiency.
- Monitor and track sourcing KPIs and performance metrics to identify trends and areas requiring improvement.
- Contribute to the development of dashboards, reports, and presentations to communicate insights and recommendations to stakeholders.
- Provide operational support for sourcing-related projects and initiatives to drive incremental improvements.

### Key performance indicators:

- Timely, efficient and quality execution of trials & trial related activities within assigned clinical program(s) within budget, and in compliance with quality standards.
- Adherence to Novartis policy and guidelines and external regulations.

### Minimum Requirements:

Bachelor ' s degree or equivalent degree

### Work Experience:

- 3+ years ' working experience
- Knowledge of clinical operation processes and vendor management experience a plus
- Knowledge sourcing processes and cost structure within clinical research categories a plus
- Experience with data analysis and visualization tools
- Experience with financial modeling concepts.
- Demonstrated problem solving and solution generations skills
- Results driven demonstrated ability to support the execution of projects according to required deliverables and within timelines
- Strong teamwork and collaboration skills in a cross-functional environment.

### Why Novartis:

Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this?

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Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

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部门

Development

Business Unit

Development

地点

Ireland

站点

Dublin (NOCC)

Company / Legal Entity

IE02 (FCRS = IE002) Novartis Ireland Ltd

Alternative Location 1

Hyderabad (Office), India

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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