

Associate Director- Lifecycle Management CoE

Job ID
REQ-10059919

12月 02, 2025

Ireland

摘要

Business Solutions International (BSI) is a newly established team within International CLS with the objective of providing gold standard business solutions to drive excellence in delivery and innovation across the Business Unit. The Consulting and Program Management team within BSI work across International to support and enable delivery of the highest priority programs/projects.

One third of International sales will face Loss of Exclusivity (LOE) exposure by end 2026. Our readiness in differentiation from upcoming competition will contribute critically to the success of International. The Lifecycle Management Centre of Excellence (CoE) within the In-Market Brands in International drives value before and after LOE by preparing regions and countries for LOE readiness. They maximize patient reach and optimize stakeholder value through innovative strategies and tactics, ensuring competitive edge at generic or biosimilar entry.

The Associate Director (AD) will be part of the BSI team and support the Late Lifecycle Management CoE.

About the Role

Locations:

Ireland, Dublin

Czech Republic, Prague #LI Hybrid

Major Accountabilities:

Key Responsibilities

- Collaborate with countries and international functions to identify opportunities for optimizing Loss of Exclusivity (LoE) strategies in priority regions
- Capture and share learnings from early LoE countries to support later LoE countries, creating a comprehensive reference case report document
- Lead the integration of two existing SharePoint platforms to establish a one-stop platform for all Generic/Biosimilar (Gx/Bs) testing
- Additionally, the role will support countries by sharing up-to-date and relevant information (Gx/Bs-Intelligence) through our Lifecycle Management (LCM) Virtual communities. This role is pivotal in building Late Lifecycle capabilities for the In-Market Brands Portfolio, which includes a diverse mix of small and large molecules in priority countries
- Coordinate country-specific workshops
- Assist in implementing the Worldwide LCM late lifecycle strategy to effectively compete in the post-LOE market with biosimilar and generic drug entrants
- Anticipate and evaluate the scope, timing, and quality of biosimilar and generic competition
- Collaborate to develop strategies for LOE projects and capture valuable learnings

Essential Requirements:

- At least 7 years+ senior level pharmaceutical Value & Asset/ Marketing / Finance/ Development/ BD&L/ IP, and/or Regulatory Affairs
- Knowledge and experience in late lifecycle management, innovator & generic business
- Knowledge of pharmaceutical business- development/ regulatory process, commercial models, emerging markets, IP rights, legislation, and BD&L
- Cross-functional collaboration mindset & strategic thinking
- Excellent English communication skills

Desirable Requirements:

- Generic or Biosimilar experience with or in Europe or in a Top INTL country in LACan or APMA
- Value and Access experience for an understanding what are levers to sustain originator value e.g., in tenders and how to develop innovative pricing strategies as well as understanding of

top market Gx/ BS access models.

- Basic understanding of regulatory environment and Gx/ Bs approval rules for top 11 countries
- Cross-functional collaboration in strategy development with an advanced business mindset that represents organization, with vision and purpose, and a focus on fundamental healthcare systems thinking

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部门

International

Business Unit
Marketing

地点
Ireland

站点
Dublin (NOCC)

Company / Legal Entity
IE02 (FCRS = IE002) Novartis Ireland Ltd

Alternative Location 1
Prague, Czech Republic

Functional Area
BD&L & Strategic Planning

Job Type
Full time

Employment Type
Regular

Shift Work
No

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