

Head of Procurement, APMA & NOCC-KL

Job ID
REQ-10057617

8月 04, 2025

Malaysia

摘要

Head of Procurement - APMA & NOCC - KL

Location: Petaling Jaya, Malaysia

Work Type: #LI-Hybrid

About the Role:

Welcome to where we thrive together! At Novartis, we are committed to fostering a dynamic, inclusive, and high-performing environment to address some of the toughest healthcare challenges. As the Head of Procurement for APMA and NOCC - KL, you will play a pivotal role in driving procurement excellence across the APMA region and the NOCC - KL site. This is a strategic leadership position that requires deep procurement expertise, cross-functional collaboration, and a passion for innovation and sustainability.

About the Role

Major accountabilities:

- Develop and implement the annual purchasing strategy for the APMA region and NOCC - KL, ensuring alignment with global procurement objectives and long-term organizational goals.
- Lead the creation of annual procurement business and help build best-in-class benchmarks to drive performance excellence.
- Identify and execute innovative sourcing strategies, manage key supplier relationships, and collaborate with internal stakeholders to advance procurement initiatives.
- Negotiate high-value contracts (\$100M-\$750M), ensuring cost efficiency, supply security, and adherence to quality and service standards.
- Oversee the implementation and utilization of procurement systems and tools to streamline processes, track KPIs, and provide accurate performance reporting.
- Serve as a representative of the global procurement function at the local Corporate Centre, contributing to the Site Leadership Team (SLT) and driving cross-functional alignment.
- Sponsor and lead corporate, global, and local initiatives, fostering collaboration across organizational domains and promoting a OneNovartis culture.
- Represent the organization externally at conferences and events while ensuring strategic alignment with SLT members.
- Drive associate engagement, functional capability development, and talent exchange initiatives, supporting change management and people development efforts.

Minimum Requirements:

Work Experience:

- 15-20+ years of procurement experience across multiple categories and geographies.
- Proven leadership in category management, strategic sourcing, and supplier relationship management.
- Experience leading regional or divisional procurement teams with accountability for spend, compliance, and performance.
- Demonstrated success in transformational initiatives (e.g., digital procurement, automation, operating model redesign).
- Strong cross-functional collaboration experience (e.g., finance, legal, IT, operations).
- Experience managing global or regional vendor relationships and negotiating high-value contracts.

Languages :

- Fluent in English (written and spoken).

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

Operations

Business Unit

Purchasing & Sourcing

地点

Malaysia

站点

Selangor

Company / Legal Entity

MY01 (FCRS = MY001) Novartis Corporation (Malaysia) Sdn. Bhd. (19710100054)

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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