# **U** NOVARTIS

## **Trial Vendor Associate Director**

Job ID REQ-10054442

6月 09, 2025

India

### 摘要

Core member of the Clinical Trial Team (CTT), independently managing all clinical vendor-related aspects of global clinical trial(s) to deliver study outcomes within schedule, budget, quality/compliance and performance standards. Proactively manages vendor-related risks and potential issues. Implements global vendor strategy and if required, escalates vendor issues to the VSM or Vendor Alliance Lead (VAL) while keeping Trial Lead and Vendor Program Strategy Directors informed about vendor risks and issues. Oversees vendor compliance at study level.

#### About the Role

Major accountabilities:

- Close interaction and collaboration with study Trial Lead and study team members during study lifetime
- Review of vendor related protocol sections during protocol development

- Collaborate to the development of Study Specification Worksheet (SSW) to facilitate bid process.
- Manages interface with vendors in cooperation with vendor partner functions
- Quote/proposal review in collaboration with procurement, support contract negotiations, if required
- Contributes to the development of vendor contract amendments
- Accountable for Vendor cost control, budget review, invoice reconciliation and PO close-out
- Vendor service excellence at study level, ensures vendors meet quality and service level standards in their service delivery for the trial

Key performance indicators:

- Timely, efficient, and quality execution of assigned trials and trial-related activities within budget, and in compliance with quality standards.
- Vendor service excellence at study level
- Proactive operational planning with effective contingency and risk mitigation plans
- Vendor KPI and KQI dashboards
- Site readiness monitoring
- Timely completion vendor readiness to support submission and startup activities
- Adherence to Novartis policy and guidelines and external regulations.

Minimum Requirements:

- Trial management
- Critical thinking Negotiations.
- Collaborating across boundaries.
- Operations Management and Execution.

Leadership Skills:

- Excellent relationship building and communication skills with experience in working with diverse cross-functional teams and driving organizational excellence
- Strong organizational awareness; advanced planning and project management skills
- Excellent interpersonal, negotiation and conflict resolution skills
- Very strong vendor management skills
- Strong problem solving, negotiation, deadline driven and conflict resolution skills

Strong influencing skills and timeline driven

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter

future together? https://www.novartis.com/about/strategy/people-and-culture

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部门 Development

Business Unit Innovative Medicines

地点 India

站点 Hyderabad (Office)

Company / Legal Entity IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area Research & Development

Job Type Full time

Employment Type Regular

Shift Work No

#### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to <u>diversityandincl.india@novartis.com</u> and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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