

## Executive Director, International Medical Affairs Renal

Job ID  
REQ-10044172

4月 23, 2025

Switzerland

### 摘要

The International MA team represents the voice of the International markets, with a focus on our top priority markets and addresses their needs across pre-launch, launch, life-cycle management and in-market.

Responsible of key strategic areas within the International TA and deputize the Head of International Medical Affairs CRM in key leadership forums.

Provides aligned input from the top priority International markets into IEP and is responsible for the implementation of the scientific communications and medical education strategy, as well as relevant medical standards in these markets.

Supports the planning and execution at International for the medical/scientific engagement strategy (MSL / Field Medical Affairs strategy, medical education programs, scientific publication planning and Medical Expert network development) addressing and delivering strategic pre-launch and launch medical activities needs for patient, clinical, access and value to health care systems.

Acts as a subject matter expert in the development of the overarching strategies for International, providing inputs during design and along the end-to-end execution of programs.

Provides leadership and deep medical expertise across TAs, pivoting support based on business priorities.

Acts a strategic partner to International Commercial, International Value & Access, Global, Regional

and US MA, and Development.

## About the Role

### Key responsibilities:

- Lead the International Medical Affairs team for a particular disease area (Renal) including managing international medical directors (direct reports) and any medical directors on temporary rotation/assignment to the team.
- Oversee the medical affairs launch strategy for all priority programs in key International countries including transformational tactics such as: research/population health, innovative partnerships and integrated evidence plans. Partner with Medical Affairs organizations in key countries to ensure strong delivery focused on country needs.
- Advisor to plans for evidence generation, MSL / Field Medical Affairs strategy, medical education programs, scientific publication planning and Medical Expert network development with TAs.
- Co-own the development and implementation of innovative education and scientific communication plans for all brands for external stakeholders at International.
- Financial tracking to ensure timely and cost-effective development & execution of medical activities.
- Partner with Development, Global Medical Affairs (GMA), International Value & Access & International Commercial and Launch Strategy (CLS) to shape launch portfolio and diversify evidence to achieve broad access at launch and to enhance impact on clinical practice for priority programs.
- Represent International Medical Affairs around prioritized portfolio with internal (GMA, Development, Biomedical Research etc.) and external audiences, in collaboration with CLS including the investment, medical and regulatory communities, as well as pharmaceutical or biotechnology industry collaborators/partners.
- Represent “the voice of the patient” internally and evaluate factors relevant to a patient’s informed decision making. Ensure that Patient Access programs are supported for all brands within International Medical Affairs and delivered with full compliance.
- Provide direction and input into the development and implementation of successful reimbursement and market-access strategies.
- Provide input to shape Field Medical Strategies, develops, and executes Field Medical plans, ensure implementation of key Field Medical initiatives, e.g., insight gathering, sharing and translation into action, development and conduct of trainings on disease area and medical/scientific knowledge, and guides MSL resourcing and deployment. Provide proactive medical input to asset lifecycle management to consider new therapeutic opportunities. Ensures International Medical Affairs activities are designed and executed in compliance with company policy guidelines and highest medical quality standards.

### Essential requirements:

- MD (Preferred) or PhD/PharmD in Health Sciences. Specialist Degree or specialist qualification related to discipline for which is responsible is an advantage
- 7+ years in Pharmaceutical Industry experience in Medical Affairs and/or Clinical

## Development

- Strategic mindset and able to establish credibility and influence across a range of diverse stakeholders in a matrix organization to drive change
- Deep understanding of health care systems and key external stakeholders. Agile mindset & ability to lead in an agile organization across Disease Areas
- Understands unmet medical needs, generates the right evidence to fulfil them, uses innovative, multichannel communication formats for effective evidence dissemination
- Ability to truly collaborate across functions and markets: serve-partner-co-create. Credibility as peer expert with external stakeholders
- Able to navigate in an environment of shared outcomes and cross-business accountabilities. Critical thinker and with ability to navigate uncertainty without major supervision.
- Strong track record of delivery focus for time and quality in medical affairs projects. Successful development and implementation of innovative programs and processes

## Desirable requirements:

- Highly preferred: Significant medical affairs pre-launch and launch experience in major markets (ie Germany, China, Japan). Experience in renal disease.
- Experience in developing and executing “Best in Class” processes at scale

Location: This role is based in Basel, Switzerland.

Benefits: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

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Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

Finance

Business Unit

Innovative Medicines

地点

Switzerland

站点

Basel (City)

Company / Legal Entity

C028 (FCRS = CH028) Novartis Pharma AG

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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