

## Health Economics (HEOR) Manager

Job ID  
REQ-10041883

2月 28, 2025

Mexico

### 摘要

Lidera la implementación de una estrategia sostenible de Acceso al Paciente a nivel local (CPO). Recopila y analiza datos para generar información para los envíos de Patient Access que conjuntamente crean valor para los clientes, los pacientes y Novartis.

### About the Role

#### Key responsibilities:

Lead the design and implementation of the strategy and respective tactical plans of health economics to the Mexican market for innovative health platforms (i.e. radioligands, gene therapy, among others) with a focus on achieving reimbursement in relevant public and private institutions.

-Build innovative strategies/projects in the market with a focus on maximizing the company's impact in the country.

-Create pharmacoeconomic proposals for the respective pipeline; in addition to developing innovative financing schemes.

-Develop and implement the pricing strategy at the local level

#### Key Performance Indicators

-Achievement of Novartis local P&R and acquisition objectives

-Effective use and improvement of tracking systems to measure access.

-Shorten product time to market

Improved/expanded patient access

#### Minimum Requirements:

-4+ years of experience in health economics, Pharmacoeconomics and reimbursement processes in Mexico.

-Demonstrated ability to understand and clearly communicate scientific and economic issues.

-Knowledge of national healthcare, the regulatory environment of P&R processes and medication listing.

-Great negotiation and analysis skills

-Proficient English and Spanish

#### Skills

Analytical skills

Computer network

Finance

Health Economics

Health Technology Assessment (Hta)

Key Account Management

Product positioning

Value propositions

Public Affairs

Market access

Customer-centric mindset

Understanding the healthcare sector

Multifunctional collaboration

Real World Evidence (Rwe)

Project management

Process Management

Analytical thinking

Agility

Benefits and rewards

Read our handbook to learn about all the ways we 'll help you thrive personally and professionally:  
<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门  
International

Business Unit  
Innovative Medicines

地点  
Mexico

站点  
INSURGENTES

Company / Legal Entity  
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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## Ajustes de accesibilidad

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [cas.mexico@novartis.com](mailto:cas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.



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