

# **Country Procurement Manager**

Job ID	
REQ-10041	189

2月 19, 2025

India

## 摘要

-To be responsible for multiple categories in one country OR one cross divisional category in one country part of the Category aligned teams. May lead the delivery of individual projects defined as part of the Annual Category Plan; to focus on project delivery with activities including requirements gathering, market analysis, qualifying and selecting suppliers with the relevant Business Partners and stakeholders, as well as non-sourcing projects such as demand management and process improvement.

#### About the Role

Key Responsibilities:

- Implement global category strategy at local level OR implement sourcing business plan for area of responsibility; directly deploys global category strategy at site level.
- Supervise the implementation of sourcing plans for the sub-category & deliver sub-category

- savings targets following engagement in the target setting process.
- Provide input into the overall Category segmentation and identification of key supplier relationships or may directly control purchases with respect to supplier choice, timing and commercial conditions on a local basis (may vary between divisions depending on way spend is controlled).
- Manage strategic sub-category supplier relationships, and implement consistent key performance indicators for the sub-category, and report on suppliers' performance.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category.
- Create, apply, complete and reviews major contracts for the sub-category and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied [Cross -Divisional/Pharma spend \$12 -\$25m NCH/SDZ/NVD/NIBR spend \$10 -\$20m].
- Manage strategic sub-category supplier relationships, and implement consistent key
  performance indicators for the sub-category, ensuring that any supplier performance risks and
  issues are resolved on a timely basis to end-user satisfaction.
- Direct reports 0 -5 -Distribution of marketing samples (where applicable)

#### Commitment to Diversity & Inclusion: :

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

## **Essential Requirements:**

 performance in accordance with defined KPIs -Value Delivery (Financial) & Customer Delivery (service Provision)

#### Desirable Requirements:

- · Collaborating across boundaries.
- Cross Cultural Experience.
- Major Change.
- Organization Scope; Scale and Complexity.
- Operations Management and Execution.
- Representing the organization.
- Project Management.

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部门 Operations
Business Unit CTS
地点 India
站点 Hyderabad (Office)
Company / Legal Entity IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area Procurement
Job Type Full time
Employment Type Regular
Shift Work No

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