

## Medical Representative, Cardiometabolic - 12months contract

Job ID  
REQ-10041148

2月 24, 2025

Australia

### 摘要

Join Novartis in the Central Brisbane territory as a Medical Representative for a 12-month contract. Be part of our dynamic team committed to revolutionising patient care globally. We are in search of ambitious individuals with a growth mindset, competitive drive, and a flair for calculated risks. In this role, you will engage mainly with our General Practitioners and other healthcare professionals to promote Novartis products, drive sales, and enhance patient outcomes.

### About the Role

- Maximising sales of our Cardio products in the Brisbane Central territory.
- Delivering persuasive sales presentations to influence prescribing habits and promote appropriate product use.
- Providing exceptional service and developing strong customer relationships.
- Maintaining up-to-date product knowledge, monitoring competitors, and staying informed about industry developments.

- Accurate and timely completion of all territory reports and records, handling inquiries and complaints professionally.
- Collaborating with the Sales and Marketing team to achieve team and company objectives.
- Ensuring timely reporting of adverse events, following company procedures.

What we are looking for:

- Bachelor ' s degree in science, Business or any related degree
- A passionate and enthusiastic pharmaceutical sales professional.
- Excellent communication and partnering skills, with the ability to share knowledge effectively.
- A positive mindset and a great team player, with strong interpersonal skills.
- An analytical thinker, capable of developing a territory strategy aligned with the big picture.
- Demonstrated learning agility, with the ability to absorb new concepts and information quickly

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

International

Business Unit

Innovative Medicines

地点

Australia

站点

Queensland (QLD)

Company / Legal Entity

AU04 (FCRS = AU004) AU Pharma Pty Ltd

Functional Area

Sales

Job Type

Full time

Employment Type

Temporary (Sales) (Fixed Term)

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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