

## Regional Category Manager General

Job ID  
REQ-10037600

1月 30, 2025

Czech Republic

### 摘要

In the role as Regional Category Manager General, you will plan and lead Category initiatives for multiple cross-divisional categories under Corporate Tower in Headquarters. You will develop the sub-category strategy as part of the wider Category Strategy, lead proactive sourcing projects, specification definition and demand management, as well as manage sub-category-specific supplier performance and innovation activities.

### About the Role

Key Responsibilities:

- Lead the implementation of sourcing plans for the sub-category and deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category and sub-category strategy about segmentation and identification of key supplier relationships, and lead business planning activities and ensure

these projects are staffed and executed on a timely basis in line with the targeted goals.

- Manage strategic sub-category supplier relationships and implement consistent key performance indicators for the sub-category, ensuring that any supplier performance risks and issues are resolved on a timely basis to end user satisfaction.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category.
- Create, apply, complete and reviews major contracts for the sub-category, and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied.
- Manage the budget/resource allocation for the area of responsibility.

#### Essential Requirements:

- Experience of working in Procurement within Indirect categories in a global environment.
- Excellent communication and negotiation skills to manage senior stakeholders, internal teams and lead global negotiations with suppliers.
- Good understanding of operations and business culture of multinational company.
- Ability to work in virtual teams and with remote stakeholders.
- Strong sense for independence and self-drive.
- Curious mind and high motivation to learn.
- Fluency in English.

#### Desirable Requirements:

- Experience within Corporate categories (HR Services, Professional Services, etc.).
- Team management.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门  
Operations

Business Unit  
CTS

地点  
Czech Republic

站点  
Prague

Company / Legal Entity  
CZ02 (FCRS = CZ002) Novartis s.r.o

Functional Area  
Procurement

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

[Apply to Job](#)

## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [di.cz@novartis.com](mailto:di.cz@novartis.com) and let us know the nature of your request

and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



Job ID  
REQ-10037600

Regional Category Manager General

[Apply to Job](#)

---

Source URL:

<https://prod1.novartis.com.cn/careers/career-search/job/details/req-10037600-regional-category-manager-general>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Prague/Regional-Category-Manager-GeneralREQ-10037600-1>
5. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Prague/Regional-Category-Manager-GeneralREQ-10037600-1>