

## Senior District Manager

Job ID  
REQ-10014566

7月 05, 2024

China

### 摘要

First Line Sat ı M ü d ü r ü (FLM), ç e itlili e sahip bir ticari ekibe liderlik ederek ve ö zel m ü teri deneyimleri sa lamak ve de er sunmak i ç in kilit payda larla etkile im kurarak sat ı performans ı nı art ı r ı r. Stratejik ve ticari b ö lge hedeflerini ba ar ı l ı bir ekilde yerine getirmek i ç in bireyleri i e al geli tirir, elde tutar ve ko ç luk yaparlar. Ekibe m ü teri odakl ı marka stratejisi ve taktiklerini uyumlu ve etik bir ekilde y ü r ü tmeleri i ç in ilham veren ve motive eden bir y ü ksek performans ve hesap verebilirlik k ü lt ü r ü a ı larlar. FLM liderleri, m ü teri kat ı l ı m ı n ı ve performans ı n ı art ı rmak i ç in i ç ö r ü lerini payla arak b ö lgelerindeki marka stratejisini ve taktiklerini y ü r ü t ü r ve takip eder.

### About the Role

#### Major Accountabilities

~ i Y ö netin ve B ü y ü t ü n

## Key Performance Indicators

İMI Saha Katılımları Performans Yönetimi Konseyi sonuçlarından gelecek rehberliğe dayalı olarak yerel düzeyde doldurulacak.

## Work Experience

NA

## Skills

Liderlik

Yönetim

Profesyonel İletişim

Koçluk

Mentörlük

Kontrol Üstünlüğü

Ekibin Birliği

Çalışma Ortamının Geliştirilmesi

Analitik Beceri

Problem Çözme Becerileri

Kararlılık Yönetimi

Sağlık Sektörü

Finansal Mühezzaplık

Etik

Uyuma

## Language

İngilizce

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门  
International

Business Unit  
Innovative Medicines

地点  
China

站点  
Zhanjiang (Guangdong Province)

Company / Legal Entity  
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area  
Sales

Job Type  
Full time

Employment Type  
Kadrolu (Sat ı M ü d ü r ü )

Shift Work  
No

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